



AGENDA

LAST FRONTIER HEALTHCARE DISTRICT FINANCE COMMITTEE

Thursday, July 20, 2023 – 3:30 pm
HR Conference Room – Modoc Medical Center
228 W. McDowell Ave. Alturas, California

Parties with a disability, as provided by the American Disabilities Act, who require special accommodations or aids in order to participate in this public meeting should make requests for accommodation to the Modoc Medical Center Administration at least 48 hours prior to the meeting.

Subject	Discussion	Attachment
1. Call to Order		
2. Agenda Approval	R. Boulade - Changes, additions and/or deletions to the Agenda.	
3. Minutes of the June 2023, Regular LFHD Finance Committee Meeting	D. Winfree – Presentation of the June 2023, Regular LFHD Finance Committee meeting for approval.	Attachment A
4. Discussion Items		
A. HRG Financial Summary – June 2023	P. Fields – HRG Financial Summary – June 2023	Attachment B
B. LFHD Financial Statement – June 2023 (unaudited)	P. Fields – LFHD Financial Statement – June 2023 (unaudited)	Attachment C
C. CFO's Report	P. Fields – Update on the Accounting Department.	
D. CEO's Report	K. Kramer – Update on District/Hospital projects.	
5. Adjournment		

AGENDA POSTED AT: **MODOC COUNTY COURTHOUSE / ALTURAS CITY HALL / MMC WEBSITE-
WWW.MODOCMEDICALCENTER.ORG ON July 14, 2023.**

ATTACHMENT A

Regular LFHD Finance Committee Meeting Minutes July 20, 2023



MINUTES **LAST FRONTIER HEALTHCARE DISTRICT** **FINANCE COMMITTEE**

Thursday, June 22, 2023 – 3:30 pm
Modoc Medical Center; Education Conference Room;
1111 N Nagle St.; Alturas, California

Present:

- Rose Boulade
- Denise King
- Mike Colbert
- Patrick Fields
- Carol Madison

Absent:

- Kevin Kramer

Subject	Discussion	Action
1. Call to Order	Rose Boulade, called regular meeting of the Last Frontier Healthcare District Finance Committee to order at 3:35 pm on Thursday, June 22, 2023, in the Education Conference Room at Modoc Medical Center in Alturas, California.	
2. Agenda Approval	R. Boulade - Changes, additions, deletions to the Agenda.	Carol Madison moved to approve the presented Agenda, Mike Colbert seconded, and the motion carried with all present voting “aye.”
3. Minutes of the May 2023, Regular LFHD Finance Committee Meeting	D. King presented the minutes of the May 2023, LFHD Finance Committee Regular Meeting.	Rose Boulade moved to approve the minutes of May 2023, regular meeting of the LFHD Finance Committee minutes as presented, Mike Colbert seconded, and the motion carried with all present voting “aye.”
4. Discussion Items		
A. HRG Financial Summary – May 2023	Patrick Fields presented HRG’s Financial Summary for May 2023, speaking mainly from the dashboard.	
B. Last Frontier Healthcare District Financial Statement – May 2023 (unaudited)	Patrick Fields presented the <i>unaudited</i> Last Frontier Healthcare District Financial Statement for May 2023 from the narratives and financial statements provided in the Finance Committee meeting packet.	
C. FYE 23-24 Final Budget	Patrick Fields provided each Finance Committee member with a copy of the LFHD Final Budget for FY 23-24 and presented what was shown in the handout.	
D. CFO’s Report	Accounting • Working to be ready to go live in Multiview on July 1st. • Prepping for year end and audit.	

Subject	Discussion	Action
	- AP Clerk is moving, now in the process of backfilling. Medical Records - Working on Cerner build. Revenue Cycle - Cerner build. - Revenue Cycle/Accounting Aid position has been flown – expect to interview within the next two weeks. Purchasing - Working on Cerner build and year-end inventory. Floaters - One full-time floaters, lost one to Surgery and the other one to the Lab. - Positions have been flown, received a couple good applicants – will be interviewing.	

5. Adjournment

Rose Boulade adjourned the LFHD Finance Committee regular meeting at 4:20 pm. The next meeting of the Last Frontier Healthcare District Finance Committee will be Thursday, July 20, 2023, at 3:30 pm and will be held in the Education Conference Room at Modoc Medical Center in Alturas, California.

Respectfully submitted:

Denise King
 Last Frontier Healthcare District Clerk

 Date

ATTACHMENT B

HRG Financial Summary

June 2023

Modoc Medical Center

MONTH END FINANCE REPORT

June 2023



Table of Contents

Finance Dashboard.....	Page 2
Revenue Detail.....	Page 3
Cash Detail.....	Page 4
Cash Forecasting.....	Page 5
Accounts Receivable.....	Page 6-7
Denial Management.....	Page 8
Claim Submit Efficiency.....	Page 9
Admits & Unbilled.....	Page 10
Executive Dashboard.....	Page 11

FINANCE DASHBOARD

Revenue Cycle Performance

	Target	January-23	February-23	March-23	April-23	May-23	June-23
REVENUE							
Net Revenue		\$2,173,160	\$2,005,203	\$2,314,083	\$2,073,717	\$2,249,190	\$2,387,953
Gross Revenue		\$4,122,708	\$3,792,163	\$4,351,273	\$4,028,702	\$4,165,578	\$4,296,039
CASH							
Cash Collections as a % of Net Revenue	100%	98%	98%	112%	81%	165%	101%
Cash Collections		\$2,082,756	\$2,118,922	\$2,247,222	\$1,878,968	\$3,419,288	\$2,271,967
ACCOUNTS RECEIVABLE							
Net AR		\$7,000,419	\$6,720,391	\$6,463,393	\$6,177,242	\$5,482,200	\$5,399,583
Gross AR		\$11,391,022	\$11,269,694	\$10,551,029	\$11,859,530	\$10,295,723	\$10,663,716
Unbilled	3	13.3	12.6	13.0	16.0	12.1	13.3
Third Party	41	40.6	41.9	34.5	43.5	39.2	41.8
Self Pay	15	28.7	30.0	29.9	27.2	24.1	22.6
Total Days in AR	59	82.6	84.5	77.4	86.7	75.5	77.7
Days in AR - Credit Balances	< 1	2.27	2.59	3.27	4.07	3.50	3.83
UNBILLED							
In-house	< 2 Days	6.9	6.5	8.3	12.1	7.0	6.8
DNFB	< 1 Day	6.3	6.0	4.7	3.9	5.1	6.5
Total Unbilled	<3 Days	13.3	12.6	13.0	16.0	12.1	13.3

Third Party

	Target	January-23		February-23		March-23		April-23		May-23		June-23	
AGING (excluding credits)													
Medicare Aging > 90 Days	14%	24.6%	\$ 680,195	29.3%	\$ 732,633	25.4%	\$ 584,189	18.9%	\$ 490,652	21.2%	\$ 515,734	20.0%	\$ 546,668
Medi-Cal Aging > 90 Days	12%	28.0%	\$ 925,160	27.7%	\$ 950,237	31.6%	\$ 966,630	26.4%	\$ 1,200,197	37.0%	\$ 1,310,277	39.2%	\$ 1,425,031
Commercial Aging > 90 Days	47%	46.1%	\$ 276,178	39.4%	\$ 228,665	38.0%	\$ 192,484	41.7%	\$ 215,911	49.9%	\$ 281,429	54.6%	\$ 334,569
Blues Aging > 90 Days	17%	36.6%	\$ 319,597	43.5%	\$ 381,505	44.2%	\$ 352,311	46.3%	\$ 356,408	46.0%	\$ 301,254	37.8%	\$ 305,325
Work Comp Aging > 90 Days	47%	43.1%	\$ 38,265	50.5%	\$ 47,212	43.1%	\$ 51,041	46.1%	\$ 56,816	52.1%	\$ 70,090	68.2%	\$ 89,104
Total Third Party Aging > 90 Days	17%	29.3%	\$ 2,239,396	31.3%	\$ 2,340,252	31.6%	\$ 2,146,654	27.2%	\$ 2,319,983	33.8%	\$ 2,478,784	34.1%	\$ 2,700,697
CLAIM SUBMISSION EFFICIENCY													
Claims Submission		3,536	\$ 5,615,027	3,979	\$ 6,901,431	4,179	\$ 7,558,810	4,194	\$ 5,260,842	4,342	\$ 5,956,483	4,282	\$ 4,932,049
Clean Claims	85%	75%		67%		78%		75%		56%		59%	
Denial Percent	5%	5%		12%		8%		5%		6%		3%	
Total Denial Rate	Count Amt	488	\$ 365,188	862	\$ 646,969	869	\$ 573,595	641	\$ 414,214	596	\$ 328,796	388	\$ 193,546
Late Charges	Count Amt	0	\$ -	0	\$ -	0	\$ -	0	\$ -	0	\$ -	0	\$ -
Communication Log Backlog		423	\$ 644,536	338	\$ 696,851	421	\$ 482,585	549	\$ 648,585	510	\$ 960,219	447	\$ 731,777

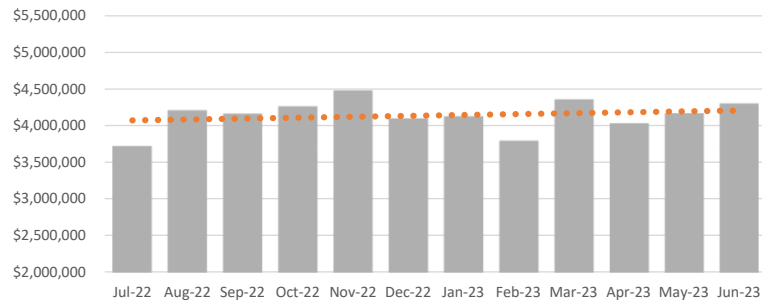
Self Pay

	Target	January-23		February-23		March-23		April-23		May-23		June-23	
INVENTORY & QUALITY													
Total Inventory		7,820	\$ 3,953,608	8,045	\$ 3,998,118	8,224	\$ 4,078,175	8,073	\$ 3,713,949	7,618	\$ 3,291,533	7,068	\$ 3,102,780
New		202	\$ 129,570	142	\$ 131,868	221	\$ 160,914	529	\$ 188,322	505	\$ 225,807	549	\$ 243,854
Resolved		454	\$ 65,384	463	\$ 107,409	420	\$ 157,111	473	\$ 77,167	1,198	\$ 791,391	443	\$ 98,880
Aged >180 days from Assignment	< 25%	64.2%	\$ 2,537,691	63.3%	\$ 2,532,403	64.2%	\$ 2,616,924	65.0%	\$ 2,414,856	64.0%	\$ 2,106,558	64.0%	\$ 1,985,926
Total Payment Plans over 180 days		\$82,747		\$56,778		\$40,706		\$85,784		\$49,095		\$47,907	
Average Speed to Answer	< 60 seconds	84		96		71		100		82		0	
STATEMENTS & LETTERS													
Statements & Letters		872		2,727		1,475		0		3,230		690	
Inbound and Outbound Calls	In Out	94	607	86	429	181	391	158	417	122	528	166	186
WRITE OFFS													
Bad Debt as a % of Gross Revenue	< 2%	0.0%	\$ -	0.0%	\$ 1,066	0.1%	\$ 2,954	15.4%	\$ 619,336	0.5%	\$ 19,675	5.1%	\$ 219,557
Charity as a % of Gross Revenue	< 2%	0.0%	\$ -	0.0%	\$ -	0.0%	\$ -	0.0%	\$ -	0.0%	\$ -	0.0%	\$ -

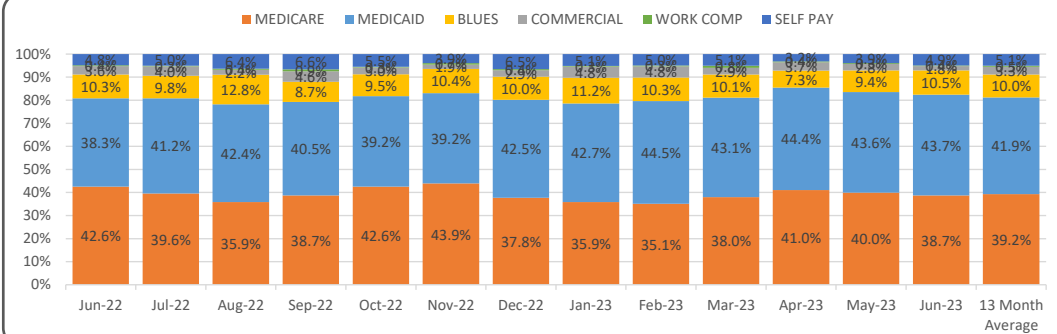
GROSS REVENUE

PAYER	Jun-22	Jul-22	Aug-22	Sep-22	Oct-22	Nov-22	Dec-22	Jan-23	Feb-23	Mar-23	Apr-23	May-23	Jun-23	13 Month Average
MEDICARE	\$ 1,741,266	\$ 1,471,452	\$ 1,507,934	\$ 1,610,899	\$ 1,813,043	\$ 1,964,014	\$ 1,545,553	\$ 1,479,502	\$ 1,330,895	\$ 1,653,010	\$ 1,653,778	\$ 1,665,126	\$ 1,663,799	\$ 1,623,098
MEDI-CAL	\$ 1,566,220	\$ 1,533,994	\$ 1,783,724	\$ 1,685,349	\$ 1,668,849	\$ 1,754,043	\$ 1,739,072	\$ 1,759,418	\$ 1,687,313	\$ 1,875,404	\$ 1,790,054	\$ 1,814,835	\$ 1,877,384	\$ 1,733,512
COMMERCIAL	\$ 146,660	\$ 150,326	\$ 91,477	\$ 191,157	\$ 128,362	\$ 83,441	\$ 117,206	\$ 199,237	\$ 182,722	\$ 127,591	\$ 147,841	\$ 115,817	\$ 78,593	\$ 135,418
BLUES	\$ 422,867	\$ 363,588	\$ 538,299	\$ 361,075	\$ 403,253	\$ 467,203	\$ 407,559	\$ 460,827	\$ 389,944	\$ 437,403	\$ 294,411	\$ 391,395	\$ 450,130	\$ 414,458
WORK COMP	\$ 17,733	\$ 12,580	\$ 16,531	\$ 36,193	\$ 11,756	\$ 29,615	\$ 18,260	\$ 12,643	\$ 13,170	\$ 36,839	\$ 15,712	\$ 14,013	\$ 15,282	\$ 19,256
SELF PAY	\$ 196,982	\$ 186,903	\$ 268,213	\$ 273,667	\$ 234,696	\$ 175,351	\$ 266,425	\$ 211,080	\$ 188,120	\$ 221,026	\$ 126,906	\$ 164,394	\$ 210,850	\$ 209,586
TOTAL	\$ 4,091,728	\$ 3,718,844	\$ 4,206,179	\$ 4,158,339	\$ 4,259,960	\$ 4,473,667	\$ 4,094,074	\$ 4,122,708	\$ 3,792,163	\$ 4,351,273	\$ 4,028,702	\$ 4,165,578	\$ 4,296,039	\$ 4,135,327
AVERAGE DAILY REVENUE	\$ 127,769	\$ 123,592	\$ 130,617	\$ 131,341	\$ 137,223	\$ 141,670	\$ 139,432	\$ 137,940	\$ 133,433	\$ 136,290	\$ 136,766	\$ 136,365	\$ 137,256	\$ 134,592

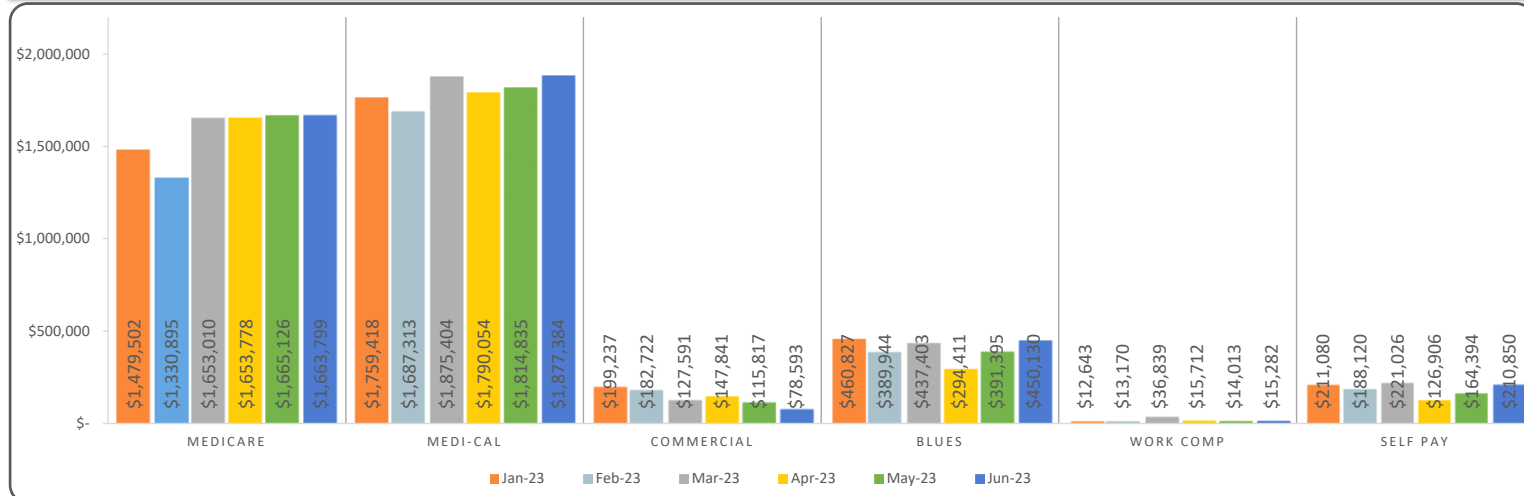
Gross Revenue



Payer Mix



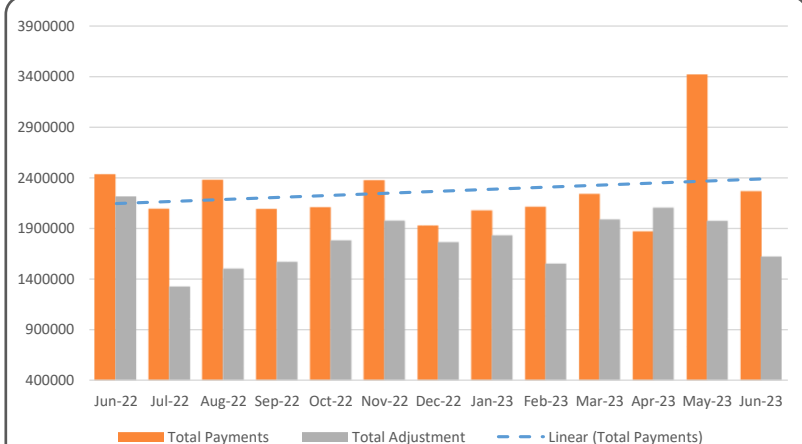
Revenue Trending By Payer



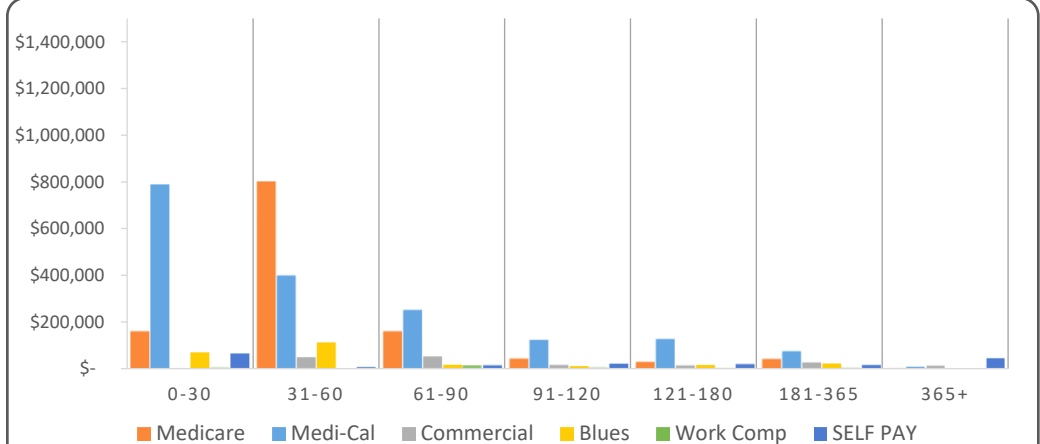
CASH DETAIL

PAYER	Jun-22	Jul-22	Aug-22	Sep-22	Oct-22	Nov-22	Dec-22	Jan-23	Feb-23	Mar-23	Apr-23	May-23	Jun-23	13 Month Average
MEDICARE														
Payments	\$ 830,945	\$ 643,679	\$ 588,868	\$ 592,955	\$ 804,485	\$ 825,487	\$ 767,444	\$ 799,420	\$ 597,787	\$ 820,238	\$ 638,950	\$ 1,034,729	\$ 679,283	\$ 740,328
Adjustments	\$ 852,452	\$ 646,922	\$ 602,486	\$ 638,407	\$ 730,970	\$ 860,370	\$ 713,812	\$ 755,057	\$ 563,413	\$ 743,773	\$ 553,574	\$ 580,027	\$ 463,034	\$ 669,561
Collection %	49%	50%	49%	48%	52%	49%	52%	51%	51%	52%	54%	64%	59%	52%
MEDI-CAL														
Payments	\$ 1,033,544	\$ 1,008,988	\$ 1,309,058	\$ 825,539	\$ 809,583	\$ 996,166	\$ 676,286	\$ 762,134	\$ 1,037,821	\$ 860,765	\$ 783,573	\$ 1,859,623	\$ 1,164,629	\$ 1,009,824
Adjustments	\$ 1,011,340	\$ 474,480	\$ 564,592	\$ 673,562	\$ 776,095	\$ 900,068	\$ 823,995	\$ 876,739	\$ 686,202	\$ 874,069	\$ 689,113	\$ 930,741	\$ 692,432	\$ 767,187
Collection %	51%	68%	70%	55%	51%	53%	45%	47%	60%	50%	53%	67%	63%	56%
COMMERCIAL														
Payments	\$ 109,648	\$ 109,321	\$ 138,486	\$ 138,572	\$ 75,736	\$ 169,734	\$ 129,295	\$ 134,773	\$ 158,341	\$ 166,084	\$ 132,743	\$ 129,872	\$ 100,200	\$ 130,216
Adjustments	\$ 35,161	\$ 54,239	\$ 84,523	\$ 11,419	\$ 30,963	\$ 66,877	\$ 61,225	\$ 35,209	\$ 143,134	\$ 179,617	\$ 119,032	\$ 250,100	\$ 103,907	\$ 90,416
Collection %	76%	67%	62%	92%	71%	72%	68%	79%	53%	48%	53%	34%	49%	63%
BLUES														
Payments	\$ 300,558	\$ 237,103	\$ 179,958	\$ 422,145	\$ 320,126	\$ 295,533	\$ 234,548	\$ 290,196	\$ 255,595	\$ 287,209	\$ 222,581	\$ 299,004	\$ 166,472	\$ 270,079
Adjustments	\$ 138,845	\$ 119,000	\$ 139,555	\$ 198,242	\$ 127,774	\$ 121,791	\$ 117,209	\$ 132,728	\$ 119,607	\$ 155,938	\$ 107,783	\$ 155,708	\$ 94,594	\$ 132,983
Collection %	68%	67%	56%	68%	71%	71%	67%	69%	68%	65%	67%	66%	64%	67%
WORK COMP														
Payments	\$ 13,023	\$ 8,739	\$ 15,920	\$ 20,122	\$ 9,019	\$ 11,132	\$ 18,604	\$ 6,600	\$ 4,095	\$ 10,941	\$ 7,383	\$ 7,717	\$ 13,774	\$ 11,313
Adjustments	\$ 3,799	\$ 4,725	\$ 6,365	\$ 10,643	\$ 4,154	\$ 9,742	\$ 7,283	\$ 12,242	\$ 3,954	\$ 3,275	\$ 5,014	\$ 7,465	\$ 6,323	\$ 6,537
Collection %	77%	65%	71%	65%	68%	53%	72%	35%	51%	77%	60%	51%	69%	63%
SELF PAY														
Payments	\$ 146,699	\$ 88,441	\$ 144,400	\$ 96,143	\$ 95,044	\$ 81,930	\$ 107,558	\$ 86,662	\$ 64,863	\$ 101,763	\$ 92,947	\$ 87,778	\$ 146,020	\$ 103,096
Bad Debt Recoveries	\$ 6,067	\$ 4,162	\$ 8,236	\$ 2,383	\$ 705	\$ -	\$ 746	\$ 2,972	\$ 420	\$ 221	\$ 791	\$ 564	\$ 1,588	\$ 2,220
Adjustments	\$ 20,376	\$ 18,973	\$ 102,144	\$ 30,609	\$ 109,129	\$ 12,033	\$ 38,812	\$ 14,960	\$ 33,915	\$ 24,406	\$ 5,347	\$ 25,464	\$ 39,604	\$ 36,598
Charity Care	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
Bad Debt	\$ 144,440	\$ 8,622	\$ 2,235	\$ 5,708	\$ -	\$ 575	\$ -	\$ -	\$ 1,066	\$ 2,954	\$ 619,336	\$ 19,675	\$ 219,557	\$ 78,782
Total SP Adjustments	\$ 164,816	\$ 27,595	\$ 104,379	\$ 36,317	\$ 109,129	\$ 12,608	\$ 38,812	\$ 14,960	\$ 34,981	\$ 27,360	\$ 624,684	\$ 45,139	\$ 259,161	\$ 115,380
Collection %	47%	76%	58%	73%	47%	87%	73%	85%	65%	79%	13%	66%	36%	62%
TOTAL														
Total Payments	\$ 2,440,485	\$ 2,100,433	\$ 2,384,925	\$ 2,097,859	\$ 2,114,698	\$ 2,379,983	\$ 1,934,480	\$ 2,082,756	\$ 2,118,922	\$ 2,247,222	\$ 1,878,968	\$ 3,419,288	\$ 2,271,967	\$ 2,267,076
Total Adjustment	\$ 2,206,413	\$ 1,326,960	\$ 1,501,901	\$ 1,568,589	\$ 1,779,085	\$ 1,971,456	\$ 1,762,337	\$ 1,826,935	\$ 1,551,291	\$ 1,984,032	\$ 2,099,199	\$ 1,969,180	\$ 1,619,451	\$ 1,666,684
Total Collection %	53%	61%	61%	57%	54%	55%	52%	53%	58%	53%	47%	63%	58%	56%

Cash & Adjustment Trending

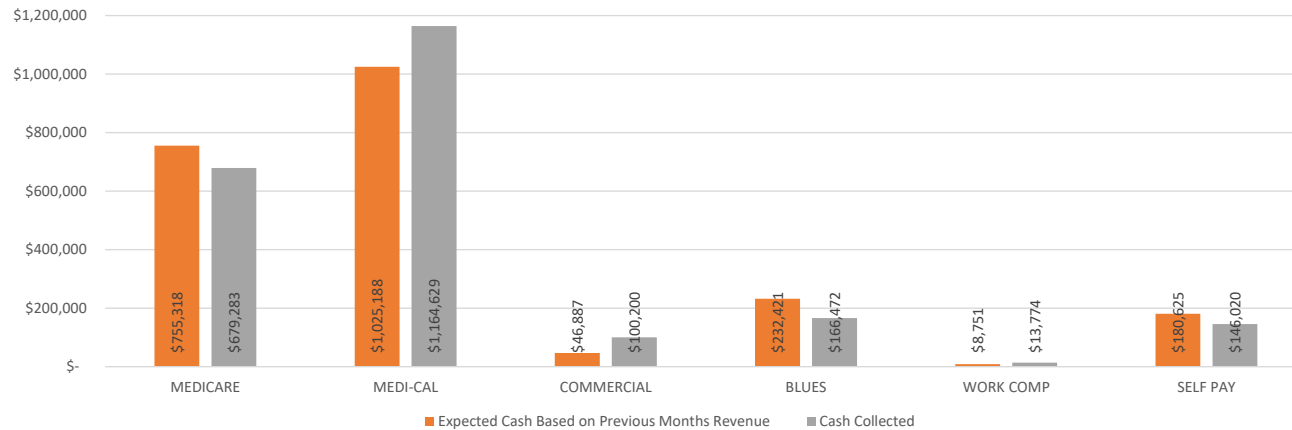


Cash Collections by Discharge Date



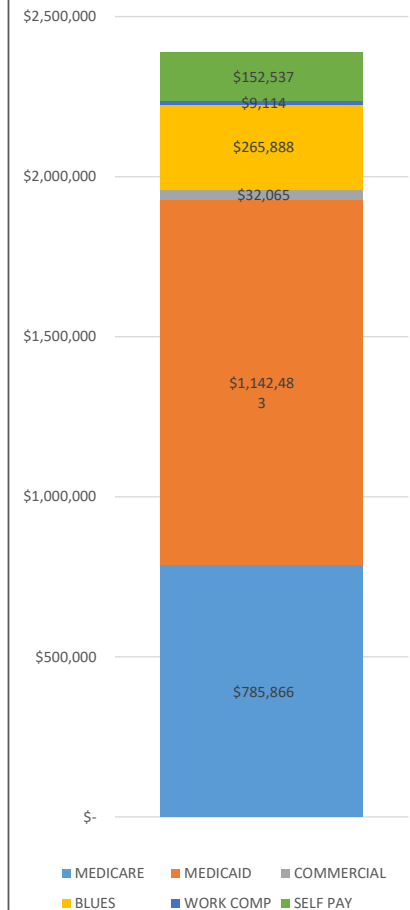
CASH FORECASTING

Expected Last Month vs Cash Collected (Based on Previous Months Revenue)

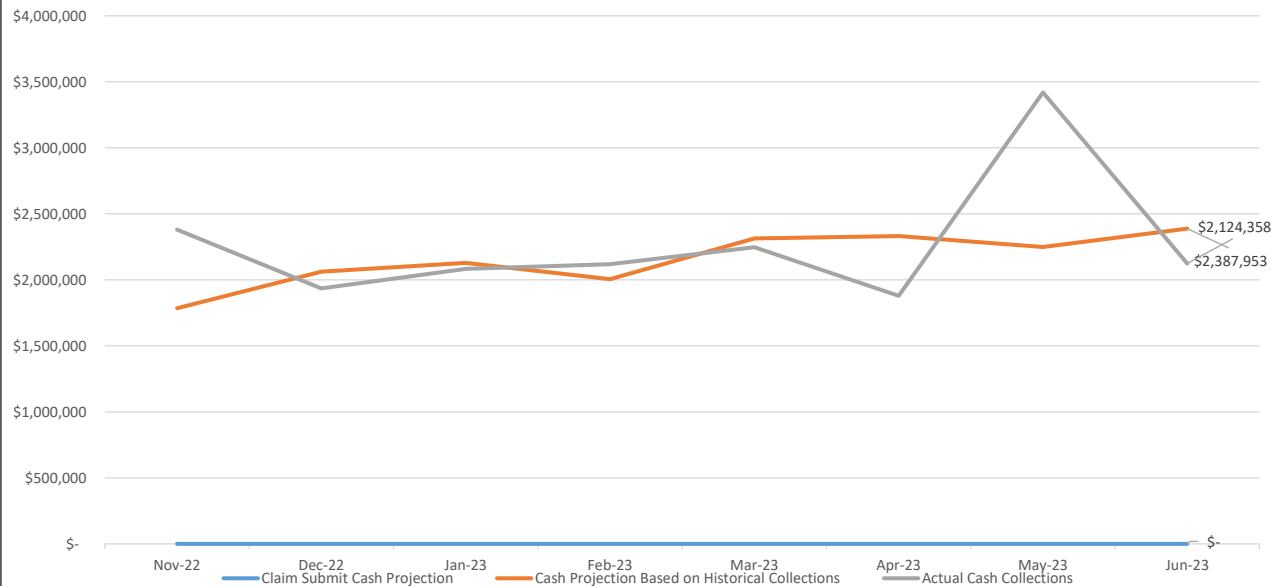


Cash Expected Next Month (Based on this Months Revenue)

\$ 2,387,953



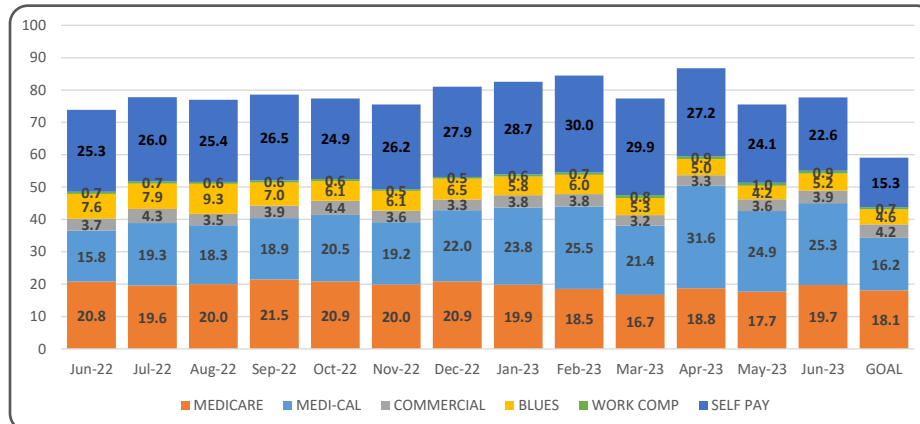
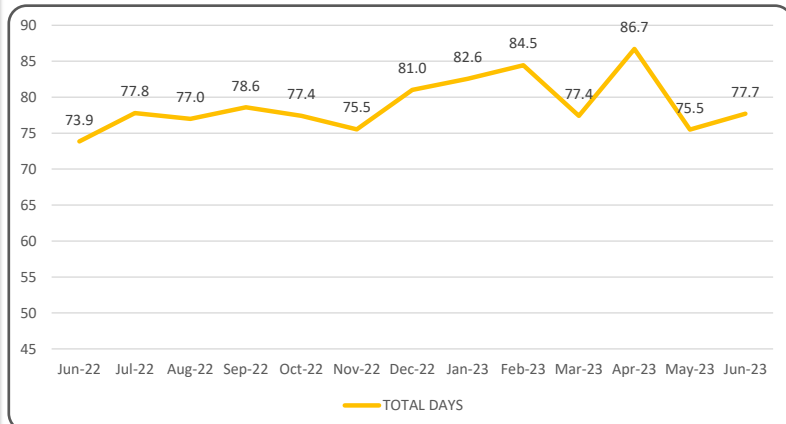
Expected Cash Based on Claim Submissions and Historical Collections



ACCOUNTS RECEIVABLE

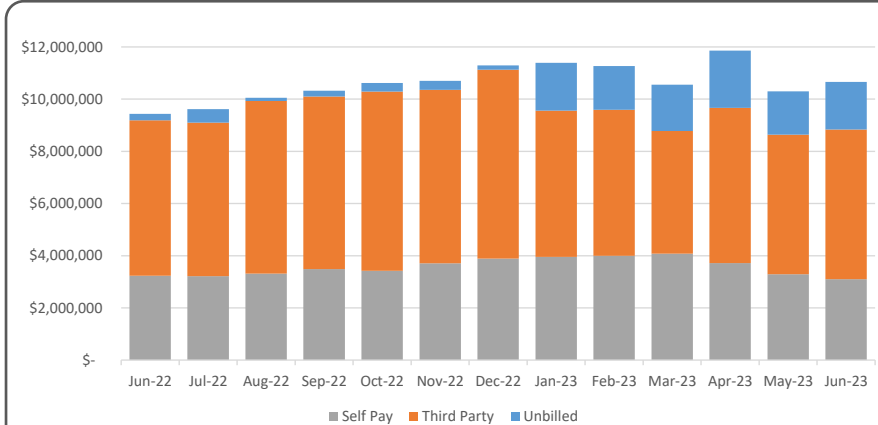
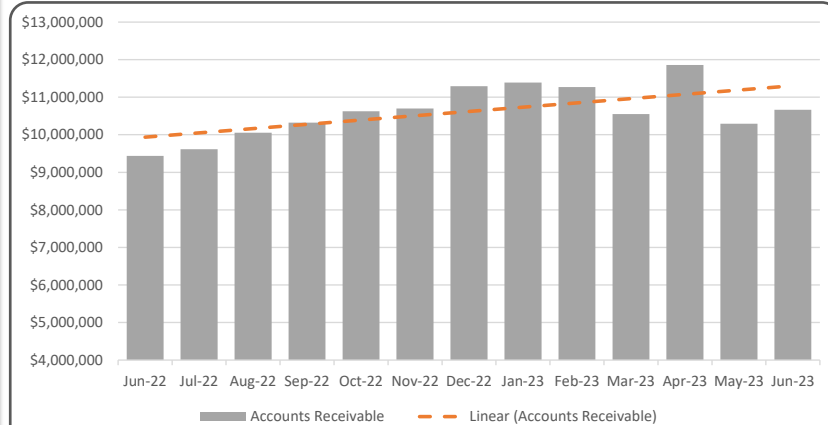
AR Days

PAYER	Jun-22	Jul-22	Aug-22	Sep-22	Oct-22	Nov-22	Dec-22	Jan-23	Feb-23	Mar-23	Apr-23	May-23	Jun-23	13 Month Average
MEDICARE	20.8	19.6	20.0	21.5	20.9	20.0	20.9	19.9	18.5	16.7	18.8	17.7	19.7	19.6
MEDI-CAL	15.8	19.3	18.3	18.9	20.5	19.2	22.0	23.8	25.5	21.4	31.6	24.9	25.3	22.0
COMMERCIAL	3.7	4.3	3.5	3.9	4.4	3.6	3.3	3.8	3.8	3.2	3.3	3.6	3.9	3.7
BLUES	7.6	7.9	9.3	7.0	6.1	6.1	6.5	5.8	6.0	5.3	5.0	4.2	5.2	6.3
WORK COMP	0.7	0.7	0.6	0.6	0.6	0.5	0.5	0.6	0.7	0.8	0.9	1.0	0.9	0.7
SELF PAY	25.3	26.0	25.4	26.5	24.9	26.2	27.9	28.7	30.0	29.9	27.2	24.1	22.6	26.5
TOTAL DAYS	73.9	77.8	77.0	78.6	77.4	75.5	81.0	82.6	84.5	77.4	86.7	75.5	77.7	78.9



AR Balance

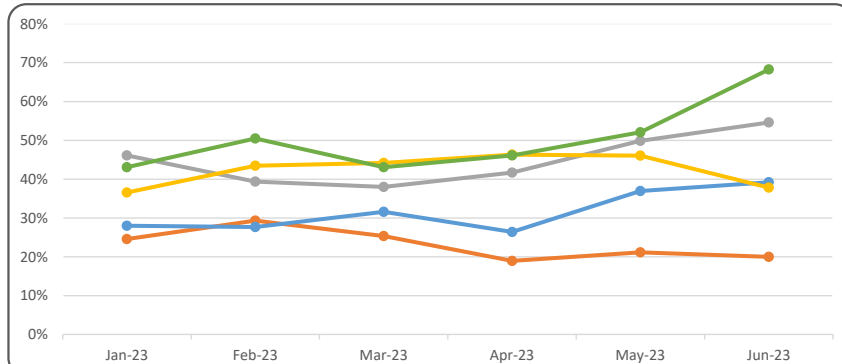
PAYER	Jun-22	Jul-22	Aug-22	Sep-22	Oct-22	Nov-22	Dec-22	Jan-23	Feb-23	Mar-23	Apr-23	May-23	Jun-23	13 Month Average
MEDICARE	\$ 2,655,394	\$ 2,423,892	\$ 2,611,081	\$ 2,820,189	\$ 2,865,830	\$ 2,827,300	\$ 2,908,759	\$ 2,742,550	\$ 2,472,522	\$ 2,278,889	\$ 2,566,010	\$ 2,414,721	\$ 2,710,769	\$ 2,638,300
MEDI-CAL	\$ 2,018,620	\$ 2,384,991	\$ 2,386,160	\$ 2,488,218	\$ 2,818,903	\$ 2,718,682	\$ 3,070,033	\$ 3,277,832	\$ 3,400,340	\$ 2,915,223	\$ 4,325,078	\$ 3,394,146	\$ 3,469,097	\$ 2,974,409
COMMERCIAL	\$ 476,402	\$ 536,540	\$ 455,130	\$ 517,070	\$ 601,963	\$ 506,352	\$ 457,960	\$ 530,319	\$ 505,498	\$ 442,904	\$ 450,633	\$ 495,989	\$ 540,695	\$ 501,343
BLUES	\$ 966,206	\$ 970,224	\$ 1,215,227	\$ 925,924	\$ 835,887	\$ 861,461	\$ 899,494	\$ 800,496	\$ 802,871	\$ 720,815	\$ 684,307	\$ 568,659	\$ 714,729	\$ 843,562
WORK COMP	\$ 88,298	\$ 85,489	\$ 75,778	\$ 84,175	\$ 79,733	\$ 77,625	\$ 73,149	\$ 86,216	\$ 90,346	\$ 115,022	\$ 119,553	\$ 130,676	\$ 125,645	\$ 94,747
SELF PAY	\$ 3,231,614	\$ 3,213,106	\$ 3,313,068	\$ 3,486,444	\$ 3,420,819	\$ 3,709,999	\$ 3,886,312	\$ 3,953,608	\$ 3,998,118	\$ 4,078,175	\$ 3,713,949	\$ 3,291,533	\$ 3,102,780	\$ 3,569,194
TOTAL	\$ 9,436,534	\$ 9,614,242	\$ 10,056,443	\$ 10,322,018	\$ 10,623,135	\$ 10,701,420	\$ 11,295,706	\$ 11,391,022	\$ 11,269,694	\$ 10,551,029	\$ 11,859,530	\$ 10,295,723	\$ 10,663,716	\$ 10,621,555



ACCOUNTS RECEIVABLE AGING

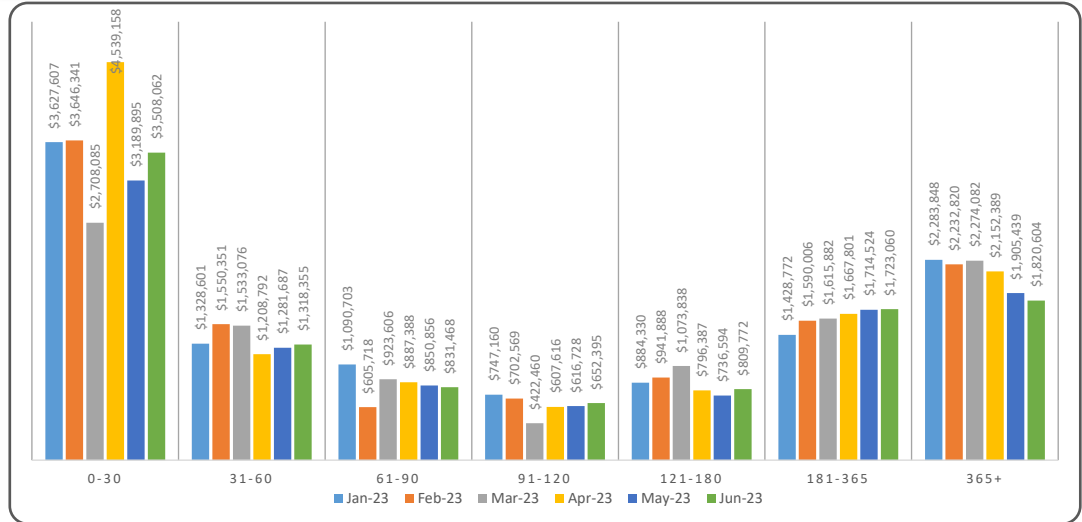
	0-30 Days		31-60 Days		61-90 Days		91-120 Days		121-180 Days		181-365 Days		366+ Days		Grand Totals	
	# Acts	\$	# Acts	\$	# Acts	\$	# Acts	\$	# Acts	\$	# Acts	\$	# Acts	\$	# Acts	\$
MEDICARE																
Non-Credit	996	\$ 1,487,057	230	\$ 494,596	118	\$ 206,319	64	\$ 42,585	132	\$ 106,638	248	\$ 185,549	261	\$ 211,895	2049	\$ 2,734,640
Credit	1	\$ (320)	2	\$ (213)	0	\$ -	1	\$ (827)	6	\$ (1,400)	8	\$ (1,636)	23	\$ (19,475)	41	\$ (23,871)
TOTAL	997	\$ 1,486,738	232	\$ 494,383	118	\$ 206,319	65	\$ 41,758	138	\$ 105,238	256	\$ 183,913	284	\$ 192,420	2090	\$ 2,710,769
MEDI-CAL																
Non-Credit	822	\$ 1,386,751	541	\$ 430,176	419	\$ 393,824	304	\$ 306,759	495	\$ 362,535	744	\$ 687,944	267	\$ 67,793	3592	\$ 3,635,782
Credit	3	\$ (2,412)	6	\$ (2,236)	31	\$ (36,851)	15	\$ (6,818)	65	\$ (72,266)	49	\$ (34,741)	17	\$ (11,361)	186	\$ (166,685)
TOTAL	825	\$ 1,384,339	547	\$ 427,940	450	\$ 356,973	319	\$ 299,941	560	\$ 290,269	793	\$ 653,202	284	\$ 56,433	3778	\$ 3,469,097
COMMERCIAL																
Non-Credit	154	\$ 74,184	221	\$ 130,867	120	\$ 73,271	117	\$ 70,161	151	\$ 57,682	213	\$ 123,015	205	\$ 83,711	1181	\$ 612,891
Credit	15	\$ (3,682)	4	\$ (187)	2	\$ (152)	4	\$ (1,646)	10	\$ (4,157)	26	\$ (4,454)	60	\$ (57,917)	121	\$ (72,195)
TOTAL	169	\$ 70,502	225	\$ 130,680	122	\$ 73,119	121	\$ 68,515	161	\$ 53,525	239	\$ 118,561	265	\$ 25,794	1302	\$ 540,695
BLUES																
Non-Credit	477	\$ 357,249	239	\$ 95,391	112	\$ 49,261	92	\$ 47,206	130	\$ 53,208	197	\$ 89,454	152	\$ 115,457	1399	\$ 807,226
Credit	5	\$ (693)	3	\$ (369)	6	\$ (658)	6	\$ (105)	26	\$ (8,890)	45	\$ (26,099)	122	\$ (55,682)	213	\$ (92,497)
TOTAL	482	\$ 356,556	242	\$ 95,022	118	\$ 48,603	98	\$ 47,101	156	\$ 44,318	242	\$ 63,355	274	\$ 59,775	1612	\$ 714,729
WORK COMP																
Non-Credit	42	\$ 19,944	29	\$ 11,313	27	\$ 10,208	22	\$ 22,061	40	\$ 19,750	70	\$ 32,857	30	\$ 14,436	260	\$ 130,569
Credit	0	\$ -	0	\$ -	0	\$ -	2	\$ (1,331)	2	\$ (343)	6	\$ (788)	10	\$ (2,461)	20	\$ (4,924)
TOTAL	42	\$ 19,944	29	\$ 11,313	27	\$ 10,208	24	\$ 20,730	42	\$ 19,407	76	\$ 32,069	40	\$ 11,975	280	\$ 125,645
SELF PAY																
Non-Credit	239	\$ 194,404	296	\$ 159,317	287	\$ 139,012	320	\$ 177,136	620	\$ 306,282	1351	\$ 696,153	3267	\$ 1,595,431	6380	\$ 3,267,735
Credit	10	\$ (4,421)	4	\$ (300)	14	\$ (2,765)	20	\$ (2,787)	28	\$ (9,265)	82	\$ (24,193)	530	\$ (121,223)	688	\$ (164,955)
TOTAL	249	\$ 189,983	300	\$ 159,017	301	\$ 136,246	340	\$ 174,349	648	\$ 297,017	1433	\$ 671,960	3797	\$ 1,474,207	7068	\$ 3,102,780
ACCOUNTS RECEIVABLE																
Non-Credit	2730	\$ 3,519,589	1556	\$ 1,321,660	1083	\$ 871,895	919	\$ 665,908	1568	\$ 906,095	2823	\$ 1,814,972	4182	\$ 2,088,724	14861	\$ 11,188,843
Credit	34	\$ (11,528)	19	\$ (3,305)	53	\$ (40,427)	48	\$ (13,513)	137	\$ (96,322)	216	\$ (91,912)	762	\$ (268,120)	1269	\$ (525,127)
GRAND TOTAL	2764	\$ 3,508,062	1575	\$ 1,318,355	1136	\$ 831,468	967	\$ 652,395	1705	\$ 809,772	3039	\$ 1,723,060	4944	\$ 1,820,604	16130	\$ 10,663,716

Aged Over 90 Days Trending (excluding Credits)



	Jan-23	Feb-23	Mar-23	Apr-23	May-23	Jun-23
Medicare	24.6%	29.3%	25.4%	18.9%	21.2%	20.0%
Medi-Cal	28.0%	27.7%	31.6%	26.4%	37.0%	39.2%
Commercial	46.1%	39.4%	38.0%	41.7%	49.9%	54.6%
Blues	36.6%	43.5%	44.2%	46.3%	46.0%	37.8%
Work Comp	43.1%	50.5%	43.1%	46.1%	52.1%	68.2%

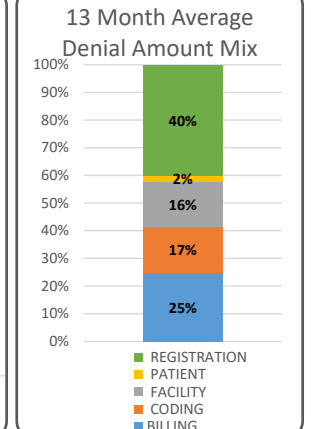
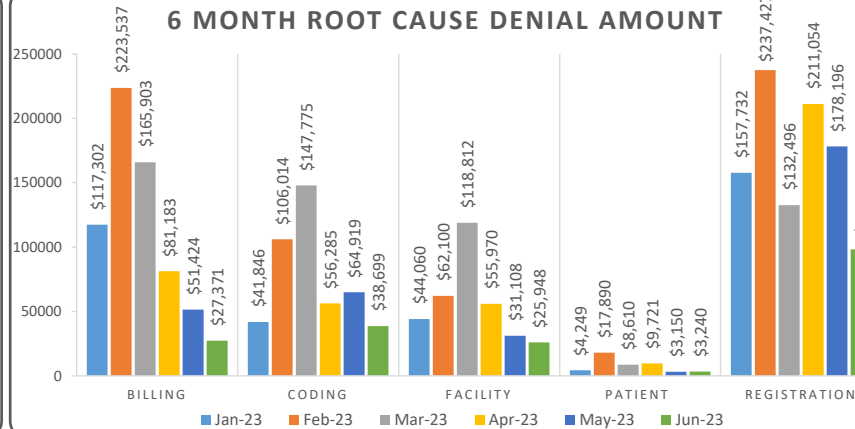
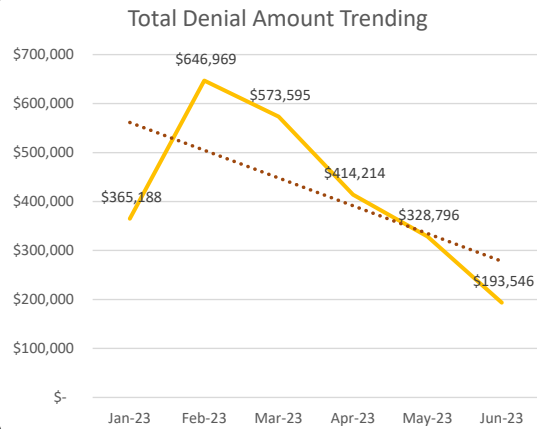
6 Month Aging



DENIAL MANAGEMENT

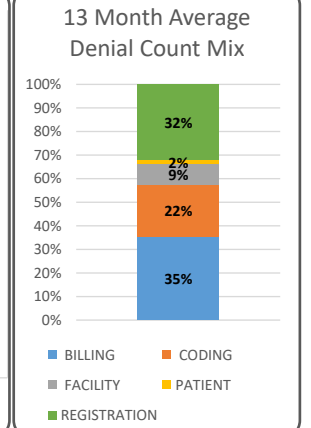
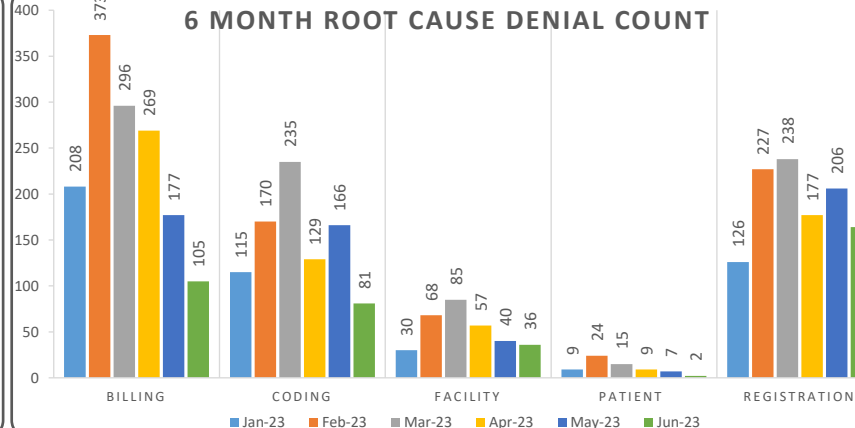
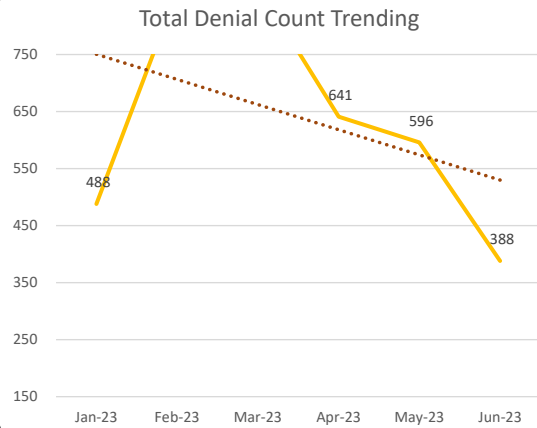
Denial Amount

AMOUNT	Jun-22	Jul-22	Aug-22	Sep-22	Oct-22	Nov-22	Dec-22	Jan-23	Feb-23	Mar-23	Apr-23	May-23	Jun-23	13 Month Average
BILLING	\$ 44,643	\$ 87,758	\$ 27,687	\$ 98,592	\$ 56,718	\$ 78,219	\$ 106,235	\$ 117,302	\$ 223,537	\$ 165,903	\$ 81,183	\$ 51,424	\$ 27,371	\$ 89,736
CODING	\$ 57,980	\$ 31,178	\$ 30,637	\$ 39,889	\$ 52,449	\$ 60,667	\$ 64,169	\$ 41,846	\$ 106,014	\$ 147,775	\$ 56,285	\$ 64,919	\$ 38,699	\$ 60,962
FACILITY	\$ 85,005	\$ 26,313	\$ 63,390	\$ 72,960	\$ 114,404	\$ 41,499	\$ 18,041	\$ 44,060	\$ 62,100	\$ 118,812	\$ 55,970	\$ 31,108	\$ 25,948	\$ 58,432
PATIENT	\$ 2,170	\$ 9,755	\$ 3,583	\$ 13,465	\$ 9,006	\$ 13,289	\$ 13,641	\$ 4,249	\$ 17,890	\$ 8,610	\$ 9,721	\$ 3,150	\$ 3,240	\$ 8,598
REGISTRATION	\$ 121,551	\$ 75,141	\$ 91,116	\$ 213,005	\$ 98,692	\$ 193,429	\$ 79,695	\$ 157,732	\$ 237,427	\$ 132,496	\$ 211,054	\$ 178,196	\$ 98,288	\$ 145,217
TOTAL	\$ 311,350	\$ 230,145	\$ 216,413	\$ 437,911	\$ 331,268	\$ 387,103	\$ 281,781	\$ 365,188	\$ 646,969	\$ 573,595	\$ 414,214	\$ 328,796	\$ 193,546	\$ 362,945



Denial Count

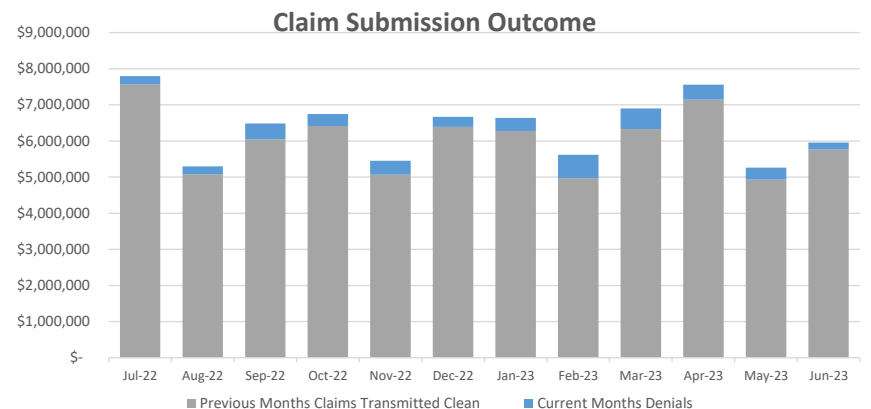
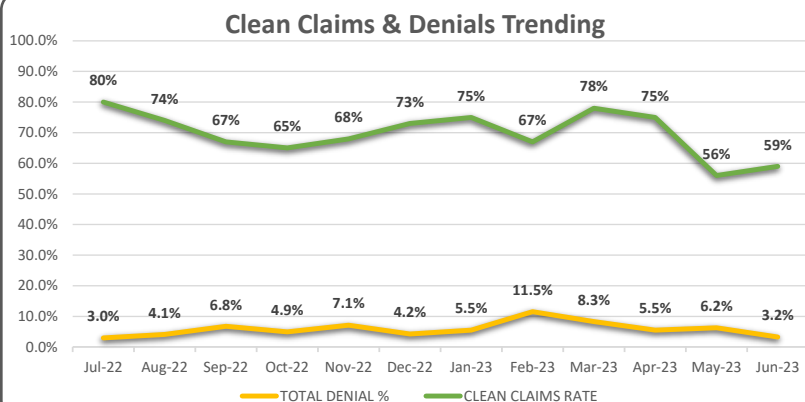
COUNT	Jun-22	Jul-22	Aug-22	Sep-22	Oct-22	Nov-22	Dec-22	Jan-23	Feb-23	Mar-23	Apr-23	May-23	Jun-23	13 Month Average
BILLING	72	67	52	237	155	206	165	208	373	296	269	177	105	183
CODING	141	67	75	117	65	103	55	115	170	235	129	166	81	117
FACILITY	42	23	42	48	33	34	38	30	68	85	57	40	36	44
PATIENT	6	9	8	8	9	18	15	9	24	15	9	7	2	11
REGISTRATION	157	119	93	271	97	182	101	126	227	238	177	206	164	166
TOTAL	418	285	270	681	359	543	374	488	862	869	641	596	388	521



CLAIM SUBMIT EFFICIENCY & DENIAL RESOLUTION

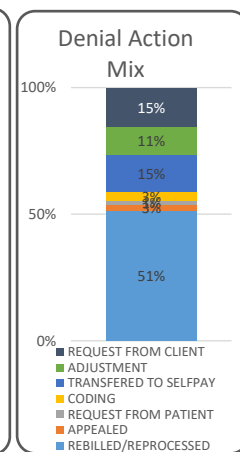
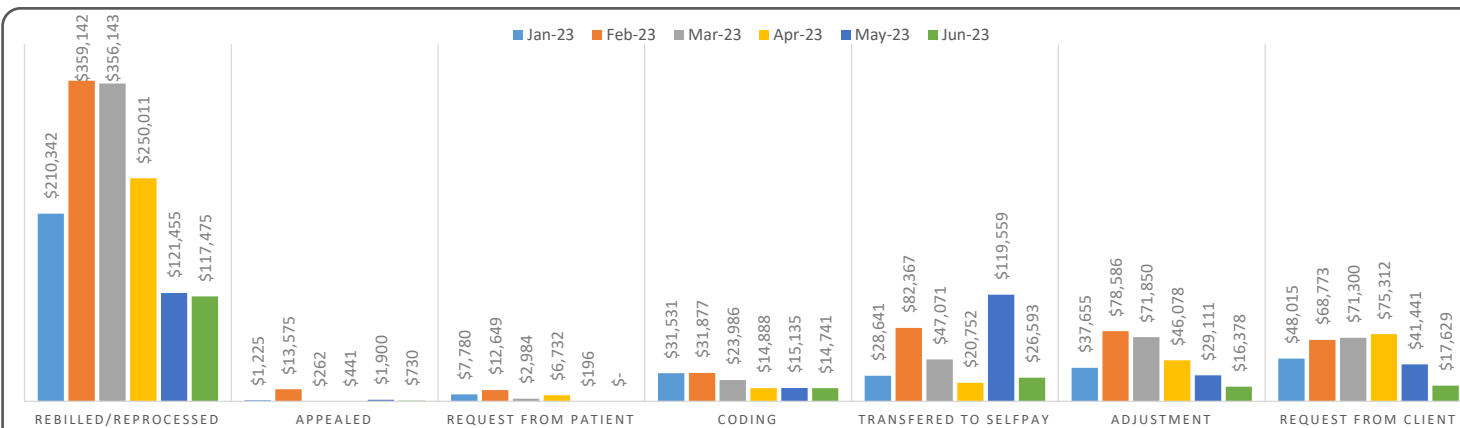
Denial & Clean Claim Trending

	Jun-22	Jul-22	Aug-22	Sep-22	Oct-22	Nov-22	Dec-22	Jan-23	Feb-23	Mar-23	Apr-23	May-23	Jun-23	13 Month Average
DENIAL AMOUNT	\$ 311,350	\$ 230,145	\$ 216,413	\$ 437,911	\$ 331,268	\$ 387,103	\$ 281,781	\$ 365,188	\$ 646,969	\$ 573,595	\$ 414,214	\$ 328,796	\$ 193,546	\$ 362,945
PREVIOUS MONTH'S TRANSMITTED CLAIMS	\$ 6,536,666	\$ 7,794,770	\$ 5,294,478	\$ 6,484,077	\$ 6,743,551	\$ 5,453,987	\$ 6,669,700	\$ 6,640,087	\$ 5,615,027	\$ 6,901,431	\$ 7,558,810	\$ 5,260,842	\$ 5,956,483	\$ 6,377,685
TOTAL DENIAL %	4.8%	3.0%	4.1%	6.8%	4.9%	7.1%	4.2%	5.5%	11.5%	8.3%	5.5%	6.2%	3.2%	5.8%
CLEAN CLAIMS RATE	84%	80%	74%	67%	65%	68%	73%	75%	67%	78%	75%	56%	59%	71%



Action Taken on Denials

DENIAL ACTION	Jun-22	Jul-22	Aug-22	Sep-22	Oct-22	Nov-22	Dec-22	Jan-23	Feb-23	Mar-23	Apr-23	May-23	Jun-23	13 Month Average
REBILLED/REPROCESSED	\$ 149,975	\$ 97,389	\$ 117,478	\$ 234,098	\$ 110,172	\$ 156,258	\$ 148,800	\$ 210,342	\$ 359,142	\$ 356,143	\$ 250,011	\$ 121,455	\$ 117,475	\$ 186,826
APPEALED	\$ 16,848	\$ 20,551	\$ 18,135	\$ 28,010	\$ 3,005	\$ 1,444	\$ 12,350	\$ 1,225	\$ 13,575	\$ 262	\$ 441	\$ 1,900	\$ 730	\$ 9,114
REQUEST FROM PATIENT	\$ 792	\$ 2,251	\$ 946	\$ 1,484	\$ 11,182	\$ 7,026	\$ 4,869	\$ 7,780	\$ 12,649	\$ 2,984	\$ 6,732	\$ 196	\$ -	\$ 4,530
CODING	\$ 4,307	\$ 1,238	\$ 7,826	\$ 5,766	\$ 4,224	\$ 2,227	\$ 346	\$ 31,531	\$ 31,877	\$ 23,986	\$ 14,888	\$ 15,135	\$ 14,741	\$ 12,161
TRANSFERRED TO SELF-PAY	\$ 45,408	\$ 38,968	\$ 22,541	\$ 47,462	\$ 57,724	\$ 117,115	\$ 53,726	\$ 28,641	\$ 82,367	\$ 47,071	\$ 20,752	\$ 119,559	\$ 26,593	\$ 54,456
ADJUSTMENT	\$ 32,600	\$ 22,926	\$ 12,144	\$ 60,135	\$ 18,312	\$ 55,691	\$ 40,931	\$ 37,655	\$ 78,586	\$ 71,850	\$ 46,078	\$ 29,111	\$ 16,378	\$ 40,184
REQUEST FROM CLIENT	\$ 61,421	\$ 46,821	\$ 37,344	\$ 60,957	\$ 126,650	\$ 47,341	\$ 20,758	\$ 48,015	\$ 68,773	\$ 71,300	\$ 75,312	\$ 41,441	\$ 17,629	\$ 55,674
TOTAL	\$ 311,350	\$ 230,145	\$ 216,413	\$ 437,911	\$ 331,268	\$ 387,103	\$ 281,782	\$ 365,188	\$ 646,970	\$ 573,595	\$ 414,213	\$ 328,796	\$ 193,546	\$ 362,945

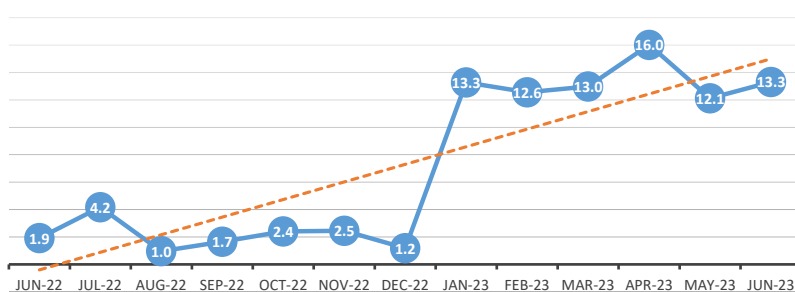


UNBILLED & INVENTORY

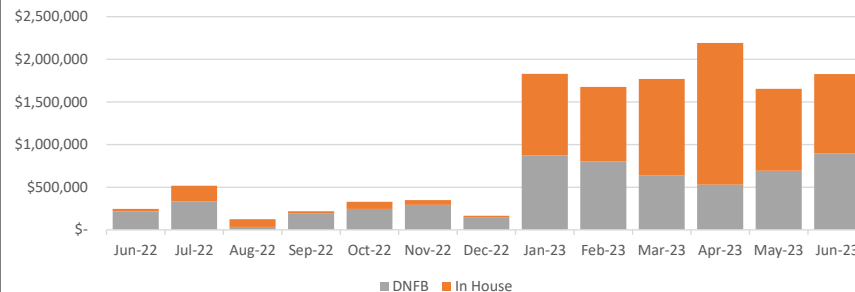
Unbilled

	Jun-22	Jul-22	Aug-22	Sep-22	Oct-22	Nov-22	Dec-22	Jan-23	Feb-23	Mar-23	Apr-23	May-23	Jun-23	13 Month Average
In House	\$ 28,278	\$ 181,614	\$ 91,952	\$ 23,576	\$ 82,815	\$ 55,666	\$ 23,739	\$ 955,850	\$ 871,770	\$ 1,128,742	\$ 1,661,506	\$ 959,057	\$ 930,661	\$ 538,094
DNFB	\$ 216,620	\$ 334,389	\$ 33,702	\$ 194,304	\$ 246,637	\$ 292,891	\$ 142,082	\$ 875,115	\$ 805,133	\$ 641,006	\$ 529,536	\$ 694,119	\$ 897,009	\$ 454,042
Total Unbilled	\$ 244,898	\$ 516,004	\$ 125,654	\$ 217,880	\$ 329,452	\$ 348,557	\$ 165,821	\$ 1,830,964	\$ 1,676,904	\$ 1,769,748	\$ 2,191,041	\$ 1,653,177	\$ 1,827,670	\$ 992,136
Unbilled Days	1.9	4.2	1.0	1.7	2.4	2.5	1.2	13.3	12.6	13.0	16.0	12.1	13.3	7.3

Total Unbilled Days



Unbilled Dollars

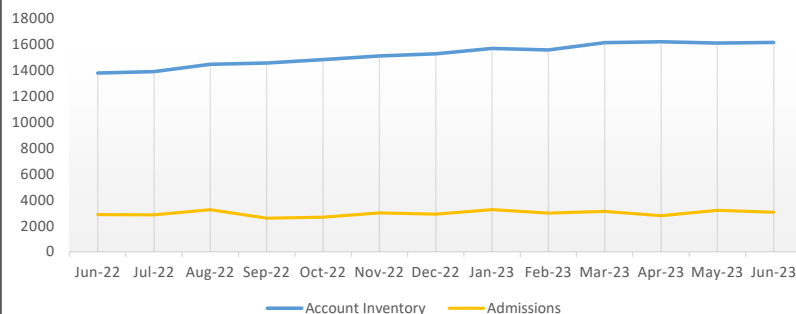


Admissions & Account Inventory

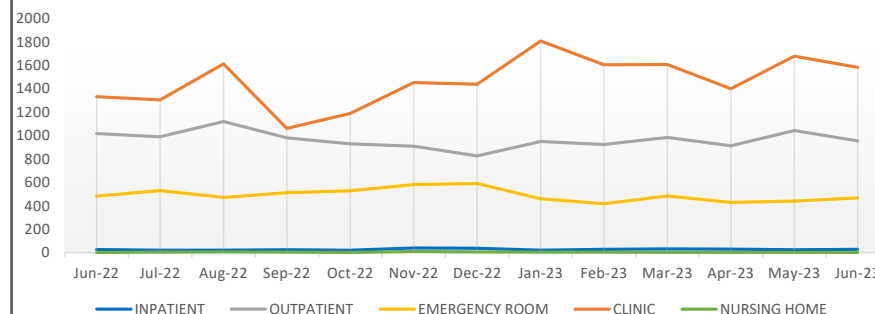
ADMISSIONS	Jun-22	Jul-22	Aug-22	Sep-22	Oct-22	Nov-22	Dec-22	Jan-23	Feb-23	Mar-23	Apr-23	May-23	Jun-23	13 Month Average
INPATIENT	26	21	21	24	20	39	37	21	28	31	29	24	28	26.8
OUTPATIENT	1,016	989	1,120	981	929	909	826	949	924	984	912	1,042	954	964.2
EMERGENCY ROOM	482	529	471	512	527	580	590	459	417	483	428	439	468	491.2
CLINIC	1,332	1,305	1,612	1,061	1,189	1,453	1,438	1,808	1,605	1,607	1,400	1,678	1,583	1,467.0
NURSING HOME	1	4	6	3	1	9	6	4	3	2	2	2	1	3.4
TOTAL	2,857	2,848	3,230	2,581	2,666	2,990	2,897	3,241	2,977	3,107	2,771	3,185	3,034	2,952.6

ACCOUNT INVENTORY	Jun-22	Jul-22	Aug-22	Sep-22	Oct-22	Nov-22	Dec-22	Jan-23	Feb-23	Mar-23	Apr-23	May-23	Jun-23	13 Month Average
MEDICARE	1,906	1,935	2,174	2,046	2,055	2,169	2,260	2,257	2,149	2,077	1,914	1,993	2,090	2,078.8
MEDI-CAL	2,288	2,425	2,457	2,576	2,954	2,875	2,825	3,141	2,781	3,116	3,454	3,573	3,778	2,941.8
COMMERCIAL	1,211	1,132	1,143	1,145	1,259	1,120	984	960	1,006	1,045	1,061	1,190	1,302	1,119.8
BLUES	1,221	1,281	1,498	1,340	1,291	1,328	1,340	1,282	1,354	1,417	1,437	1,436	1,612	1,372.1
WORK COMP	165	165	163	164	165	186	191	203	205	221	237	259	280	200.3
SELF PAY	6,974	6,940	6,999	7,261	7,075	7,397	7,648	7,820	8,045	8,224	8,073	7,618	7,068	7,472.5
TOTAL	13,765	13,878	14,434	14,532	14,799	15,075	15,248	15,663	15,540	16,100	16,176	16,069	16,130	15,185

Account Inventory & Admissions



Admissions by Service Type

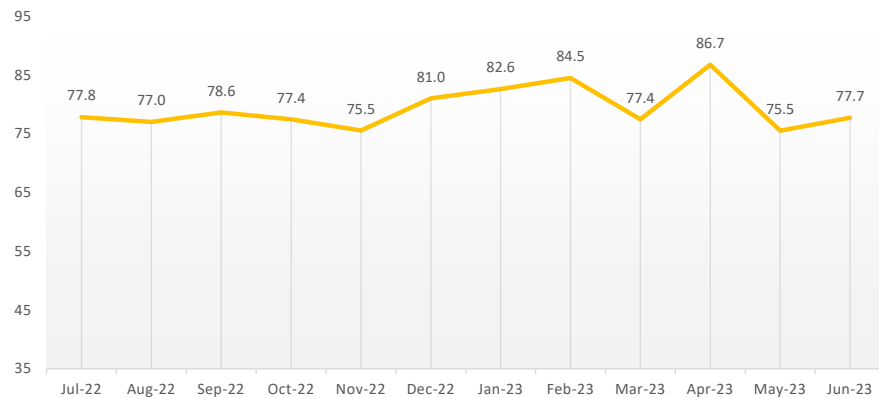


Modoc Medical Center

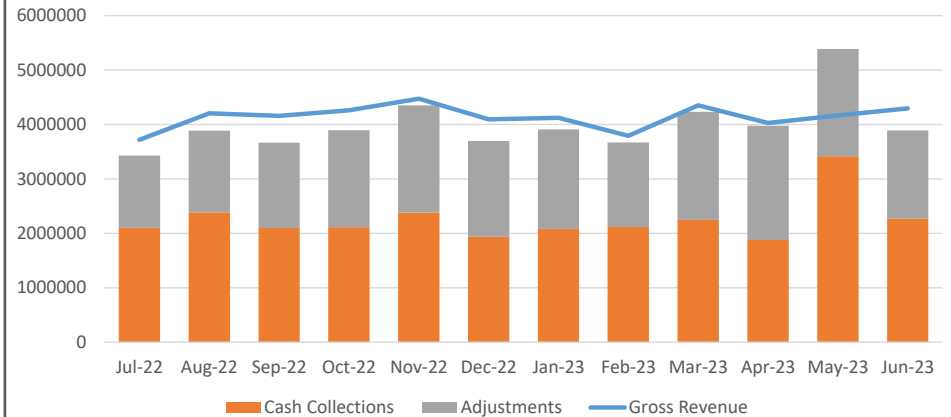
Executive Dashboard

	TARGET	Jul-22	Aug-22	Sep-22	Oct-22	Nov-22	Dec-22	Jan-23	Feb-23	Mar-23	Apr-23	May-23	Jun-23
Days in AR	59.1	77.8	77.0	78.6	77.4	75.5	81.0	82.6	84.5	77.4	86.7	75.5	77.7
Gross AR		9,614,242	10,056,443	10,322,018	10,623,135	10,701,420	11,295,706	11,391,022	11,269,694	10,551,029	11,859,530	10,295,723	10,663,716
Gross Revenue		3,718,844	4,206,179	4,158,339	4,259,960	4,473,667	4,094,074	4,122,708	3,792,163	4,351,273	4,028,702	4,165,578	4,296,039
Cash Collections		2,100,433	2,384,925	2,097,859	2,114,698	2,379,983	1,934,480	2,082,756	2,118,922	2,247,222	1,878,968	3,419,288	2,271,967
Adjustments		1,326,960	1,501,901	1,568,589	1,779,085	1,971,456	1,762,337	1,826,935	1,551,291	1,984,032	2,099,199	1,969,180	1,619,451
Collection %		61.3%	61.4%	57.2%	54.3%	54.7%	52.3%	53.3%	57.7%	53.1%	47.2%	63.5%	58.4%
Late Charges	1%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%
Bad Debt	3%	0.2%	0.1%	0.1%	0.0%	0.0%	0.0%	0.0%	0.0%	0.1%	15.4%	0.5%	5.1%
Charity Care	3%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%
Third Party Aged over 90	17%	28.8%	25.5%	24.4%	28.9%	29.7%	30.4%	29.3%	31.3%	31.6%	27.2%	33.8%	34.1%
Self Pay Aged 180 (from assignment)	25%	63.3%	67.6%	55.4%	61.3%	61.8%	62.6%	64.2%	63.3%	64.2%	65.0%	64.0%	64.0%

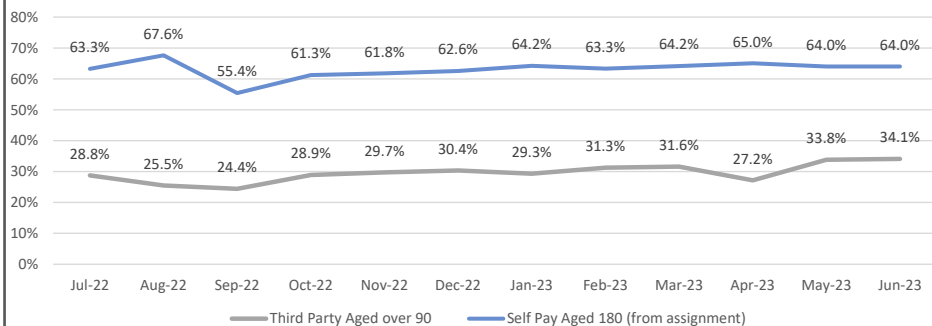
Days in AR



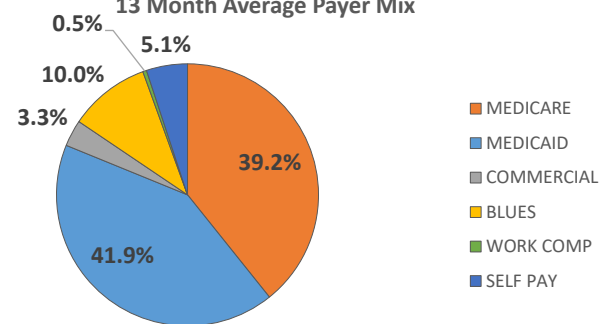
Cash & Adjustments vs Gross Revenue



Third Party & Self Pay Aging



13 Month Average Payer Mix



ATTACHMENT C

LFHD FINANCIAL STATEMENT

June 2023

(unaudited)

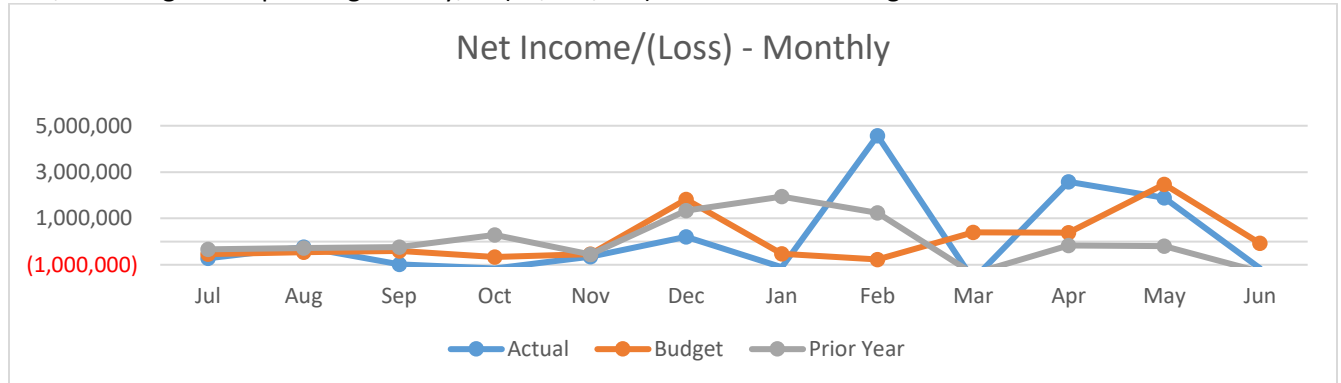


Modoc Medical Center
Financial Narrative
For the Month of June 2023

Prepared by Patrick Fields, CFO

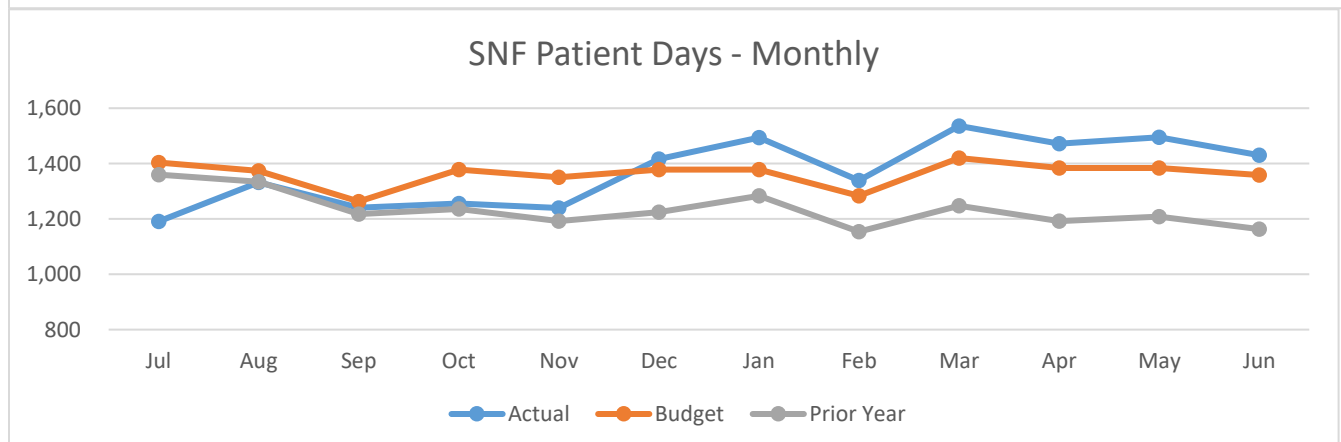
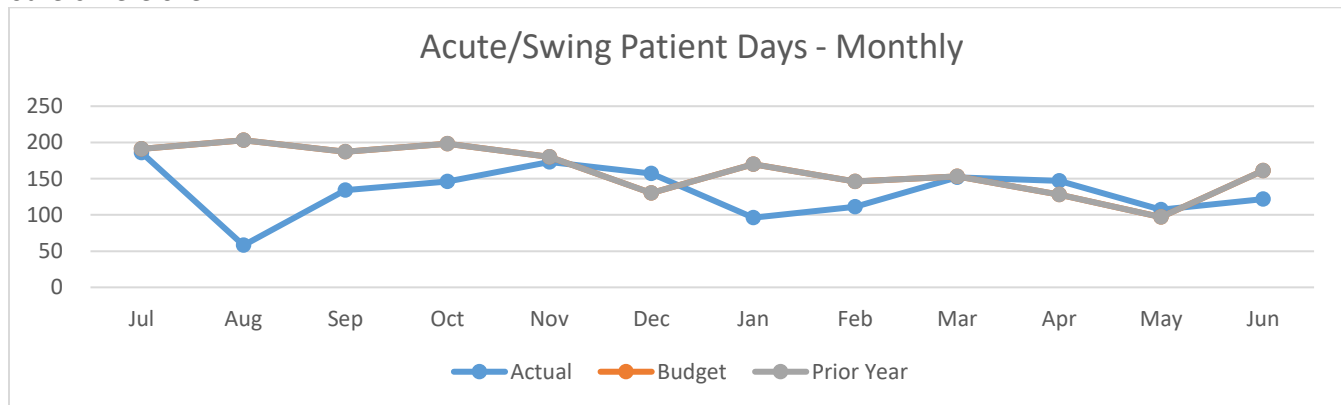
Summary

During the month of June, Modoc Medical Center reported a net loss from operations of (\$1,121,339) representing weaker than was budgeted, (\$300,661). Inpatient revenue was down while outpatient revenue was up from the prior month. Total patient revenue was \$4,315,185 up from \$4,190,236. Net loss, including Non-Operating Activity, of (\$1,144,791) is weaker than budgeted.



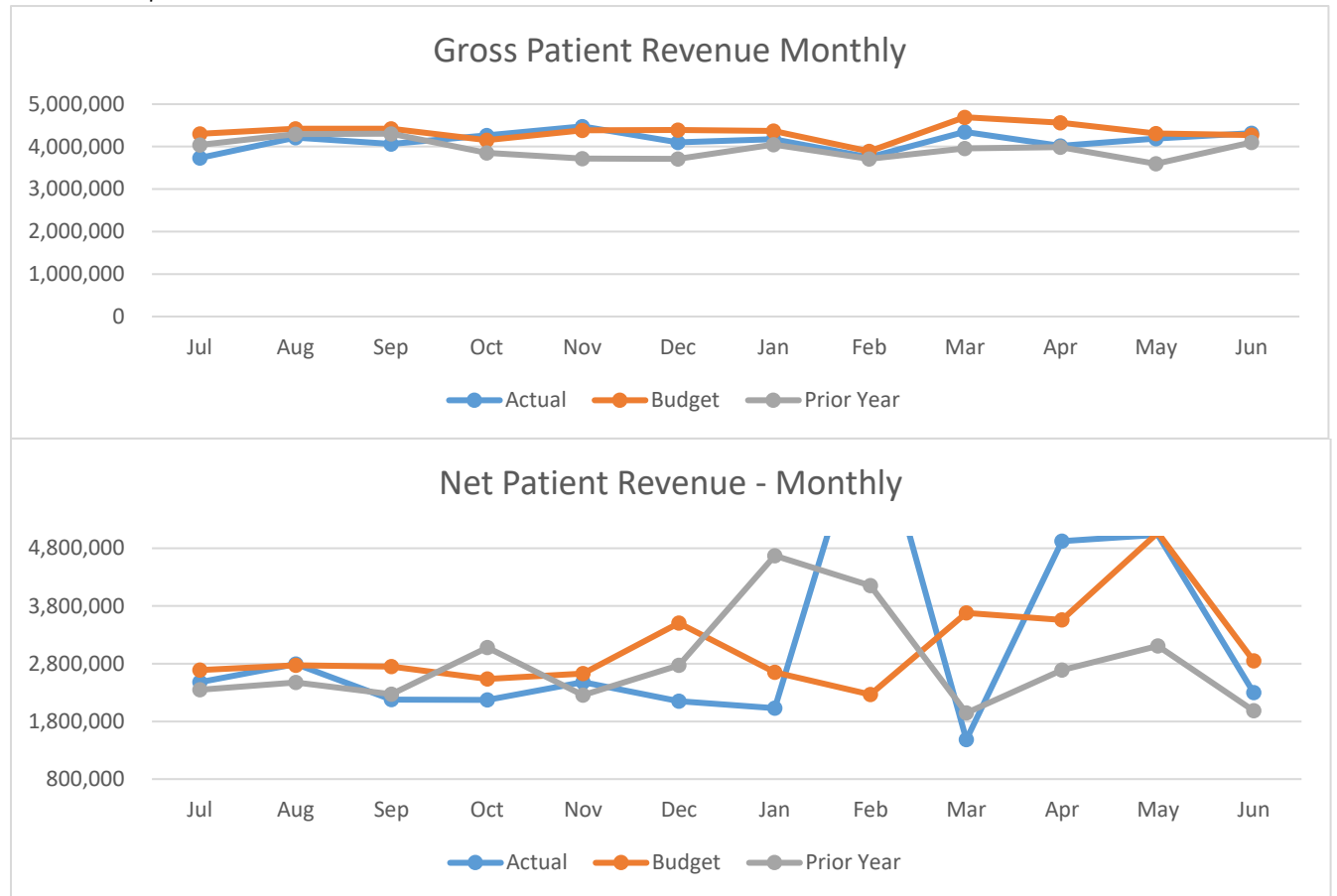
Patient Volumes

Combined Acute Days were under budget for the month by 2. The SNF Patient Days dropped to 1,430 over budget by 267 days. Overall Inpatient Days were over budget by 260 (1,552 actual vs. 1,292 budget). Outpatient volumes saw Lab and ER as the only departments that were under budget, all others were over.



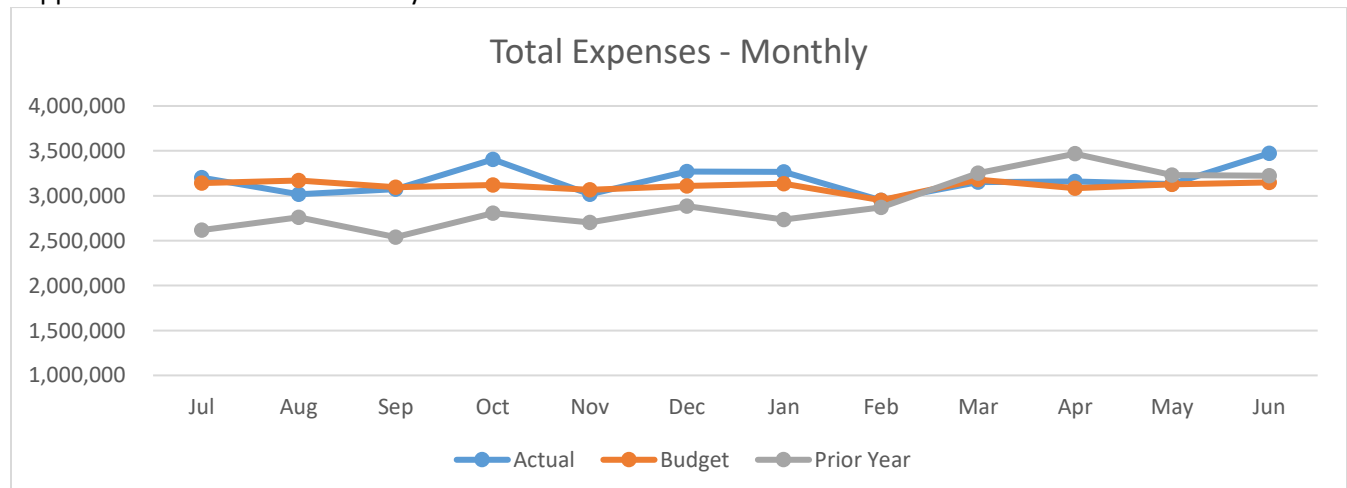
Revenues

Gross Patient Revenues were \$4.315 million, over budget of \$4.270 million. Of this, the Inpatient Revenue was under budget by \$238K and Outpatient Revenue over budget by \$283K. Net Patient Revenue is \$2.298 million.



Expenses

Total Operating Expenses were \$3.472 million this month, compared to a budget of \$3.148 million. Operating expenses were up \$341K from the prior month. The increase was primarily in Pro Fees and Supplies. All others were relatively stable.



Non-Operating Activity

Non-Operating expense for the month was (\$23.5K). Interest income for the month was \$44.5K combined with profit in Retail Pharmacy of \$25.6K, offset by district vouchers of (\$4.7K) and interest expense of (\$88.7K). Net loss for the month was (\$1,144,791).

Balance Sheet

Cash declined by \$1.574 million during the month to \$36.314 million. The decline in cash was due to operating loss, reduction in accounts payable and continued increases in CIP during the month for the new SNF. Total assets declined by \$1.525 million during the month, while total liabilities declined by \$445K. Days in Cash declined to 348. Days in AP declined from 15 to 10. Net AR as a percent of Gross AR dropped to 44.5%. Current ratio increased to 15.45 times.

Modoc Medical Center
Income Statement
For the month of June 2023

	Month	Budget	Variance	Prior Year Month	YTD	Budget	Variance	Prior Year YTD
Revenues								
Room & Board - Acute	285,397	370,340	(84,943)	274,801	3,594,658	4,306,090	(711,432)	4,101,679
Room & Board - SNF	776,912	738,617	38,295	620,439	8,933,800	8,888,944	44,856	7,618,579
Ancillary	144,062	335,156	(191,094)	303,101	2,848,993	3,667,399	(818,406)	3,632,999
<u>Total Inpatient Revenue</u>	<u>1,206,370</u>	<u>1,444,113</u>	<u>(237,743)</u>	<u>1,198,341</u>	<u>15,377,451</u>	<u>16,862,433</u>	<u>(1,484,982)</u>	<u>15,353,257</u>
Outpatient Revenue	3,108,815	2,825,579	283,236	2,903,952	34,269,888	35,300,947	(1,031,059)	33,514,448
<u>Total Patient Revenue</u>	<u>4,315,185</u>	<u>4,269,692</u>	<u>45,493</u>	<u>4,102,294</u>	<u>49,647,339</u>	<u>52,163,380</u>	<u>(2,516,041)</u>	<u>48,867,705</u>
Bad Debts	105,322	141,213	(35,891)	81,636	1,284,874	1,725,086	(440,212)	1,076,464
Contractuals Adjs	1,803,158	1,629,483	173,675	1,871,138	9,495,771	14,272,768	(4,776,997)	11,955,844
Admin Adjs	108,655	47,849	60,806	167,302	1,346,760	593,041	753,719	1,173,331
<u>Total Revenue Deductions</u>	<u>2,017,135</u>	<u>1,818,545</u>	<u>198,590</u>	<u>2,120,076</u>	<u>12,127,405</u>	<u>16,590,895</u>	<u>(4,463,490)</u>	<u>14,205,638</u>
<u>Net Patient Revenue</u>	<u>2,298,050</u>	<u>2,451,147</u>	<u>(153,097)</u>	<u>1,982,218</u>	<u>37,519,935</u>	<u>35,572,485</u>	<u>1,947,450</u>	<u>34,662,067</u>
% of Charges	53.3%	57.4%	-4.2%	48.3%	75.6%	68.2%	7.4%	70.9%
Other Revenue	53,076	396,006	(342,930)	27,617	920,736	1,377,630	(456,894)	581,224
<u>Total Net Revenue</u>	<u>2,351,126</u>	<u>2,847,153</u>	<u>(496,027)</u>	<u>2,009,835</u>	<u>38,440,671</u>	<u>36,950,115</u>	<u>1,490,556</u>	<u>35,243,290</u>
Expenses								
Salaries	1,240,847	1,216,439	24,408	1,128,341	15,005,526	14,389,748	615,778	13,057,227
Benefits and Taxes	292,984	258,882	34,102	247,108	3,153,921	3,082,446	71,475	2,949,980
Registry	363,046	412,379	(49,333)	619,634	4,235,376	4,948,548	(713,172)	5,023,418
Professional Fees	668,384	386,227	282,157	415,236	5,899,467	4,686,321	1,213,146	4,586,770
Purchased Services	198,164	125,802	72,362	148,239	1,695,006	1,604,182	90,824	1,659,499
Supplies	363,878	306,843	57,035	300,043	3,674,797	3,742,164	(67,367)	4,001,519
Repairs and Maint	22,401	65,201	(42,800)	20,277	299,805	349,582	(49,777)	225,132
Lease and Rental	3,258	6,693	(3,435)	3,382	43,193	80,316	(37,123)	65,231
Utilities	38,496	67,626	(29,130)	60,539	655,587	711,569	(55,982)	663,845
Insurance	31,917	27,060	4,857	27,905	393,539	324,720	68,819	338,932
Depreciation	175,157	173,609	1,548	172,910	2,095,104	2,083,143	11,961	2,092,317
Other	73,933	101,053	(27,120)	81,628	1,063,124	1,324,153	(261,029)	842,900
<u>Total Operating Expenses</u>	<u>3,472,465</u>	<u>3,147,814</u>	<u>324,651</u>	<u>3,225,242</u>	<u>38,214,446</u>	<u>37,326,892</u>	<u>887,554</u>	<u>35,506,770</u>
<u>Income from Operations</u>	<u>(1,121,339)</u>	<u>(300,661)</u>	<u>(820,678)</u>	<u>(1,215,407)</u>	<u>226,225</u>	<u>(376,777)</u>	<u>603,002</u>	<u>(263,479)</u>
Property Tax Revenue	(4,776)	230,491	(235,267)	(4,712)	1,906,077	2,258,412	(352,335)	2,337,676
Interest Income	44,459	27,750	16,709	143	508,066	112,440	395,626	156,736
Interest Expense	(88,732)	(80,244)	(8,488)	(88,708)	(1,016,896)	(980,382)	(36,514)	(1,023,906)
Gain/Loss on Asset Disposal	0	0	0	0	0	0	0	0
Retail Pharmacy Net Activity	25,598	49,320	(23,722)	11,723	(6,521)	76,931	(83,452)	96,598
Other Non-Operating Income	0	0	0	0	(2,242)	0	(2,242)	(2,259)
<u>Total Non-Operating Revenue</u>	<u>(23,451)</u>	<u>227,317</u>	<u>(250,768)</u>	<u>(81,553)</u>	<u>1,388,483</u>	<u>1,467,401</u>	<u>(78,918)</u>	<u>1,564,846</u>
<u>Net Income/(Loss)</u>	<u>(1,144,791)</u>	<u>(73,344)</u>	<u>(1,071,447)</u>	<u>(1,296,960)</u>	<u>1,614,708</u>	<u>1,090,624</u>	<u>524,084</u>	<u>1,301,367</u>
<u>EBIDA</u>	<u>(880,902)</u>	<u>180,509</u>	<u>(1,061,411)</u>	<u>(1,035,343)</u>	<u>4,726,708</u>	<u>4,154,149</u>	<u>572,559</u>	<u>4,417,590</u>
Operating Margin %	-47.7%	-10.6%	-37.1%	-60.5%	0.6%	-1.0%	1.6%	-0.7%
Net Margin %	-48.7%	-2.6%	-46.1%	-64.5%	4.2%	3.0%	1.2%	3.7%
EBIDA Margin %	-37.5%	6.3%	-43.8%	-51.5%	12.3%	11.2%	1.1%	12.5%

Modoc Medical Center
Income Statement Trend

Revenues

Room & Board - Acute

Room & Board - SNF

Ancillary

Total Inpatient Revenue

Outpatient Revenue

Total Patient Revenue

Bad Debts

Contractual Adjs

Admin Adjts

Total Revenue Deductions

Net Patient Revenue

% of Charges

Other Revenue

Total Net Revenue

Expenses

Salaries

Benefits and Taxes

Registry

Professional Fees

Purchased Services

Supplies

Repairs and Maint

Lease and Rental

Utilities

Insurance

Depreciation

Other

Total Operating Expenses

Income from Operations

Property Tax Revenue

Interest Income

Interest Expense

Gain/Loss on Asset Disposal

Retail Pharmacy Net Activity

Other Non-Operating Income

Total Non-Operating Revenue

Net Income

EBIDA

Operating Margin %

Net Margin %

EBIDA Margin %

MODOC MEDICAL CENTER "FULL TIME EQUIVALENT REPORT" Twelve Months Ending: June 30, 2023														
Department	Jun-23	May-23	Apr-23	Mar-23	Feb-23	Jan-23	Dec-22	Nov-22	Oct-22	Sep-22	Aug-22	Jul-22	Jun-22	12 Mo Ave
Med / Surg	13.44	12.45	13.80	12.23	13.44	16.17	15.25	14.62	14.59	13.03	13.27	15.35	13.64	13.97
Comm Disease Care							0.03	0.06	0.06	0.1	0.07	0.3	0.14	0.10
Swing Beds														#DIV/0!
Long Term - SNF	48.04	47.33	44.91	43.83	46.28	45	43.54	45.03	44.25	46.06	46.78	46.08	46.82	45.59
Emergency Dept	11.25	9.82	10.14	11.26	10.01	8.56	10.00	11.31	9.32	9.73	7.97	9.46	8.43	9.90
Ambulance - Alturas	11.26	10.5	10.65	10.29	9.43	10.17	9.31	9.8	10.00	10.06	10.09	9.29	9.75	10.07
Clinic	20.79	20.57	20.64	21.59	23.12	21.28	22.10	21.52	21.59	20.56	20.67	20.77	21.79	21.27
Canby Clinic	7.20	8	7.74	7.91	8.37	7.68	8.10	7.99	7.26	7.31	8.21	9.82	10.85	7.97
Canby Dental	3.43	3.21	3.03	2.26	2.87	3.23	3.03	2.83	3.39	3.79	3.73	4.83	4.15	3.30
Surgery	3.10	3.96	4.13	5.17	5.58	3.96	3.46	3.65	4.59	5.77	4.01	3.83	4.52	4.27
IRR													0.06	#DIV/0!
Lab	10.29	7.92	8.10	7.61	7.94	7.37	8.41	8.91	7.97	7.89	8.18	8.82	8.27	8.28
Radiology	4.89	4.76	5.17	3.51	3.87	3.77	4.27	6.04	4.56	4.7	3.71	3.8	3.65	4.42
MRI														#DIV/0!
Ultrasound	1.31	1.38	1.34	1.44	1.42	1.26	1.08	1.09	1.18	1.44	1.18	1.66	1.59	1.32
CT	1.87	1.62	1.97	1.36	1.50	1.35	1.63	1.54	1.62	1.36	2.25	1.47	1.65	1.63
Pharmacy	1.97	1.81	1.93	1.79	1.92	1.76	2.02	1.93	1.74	1.63	1.93	1.7	1.76	1.84
Physical Therapy	8.00	7.41	7.33	6.33	5.55	5.22	6.41	5.01	6.01	6.68	8.21	6.11	5.87	6.52
Other PT								0.11	0.08	0.11	0.04	0.03	0.15	0.07
Dietary	19.68	18.1	18.03	18.38	18.63	17.8	17.85	18.16	17.62	18.5	18.41	18.51	18.45	18.31
Laundry	1.07	1.01	1.04	0.83	1.08	1.05	1.02	1	0.94	0.96	1.81	1.02	2.12	1.07
Activities	3.12	3.19	3.57	3.6	3.62	3.49	3.06	3.05	2.86	2.93	1.40	2.93	3.08	3.07
Social Services	1.90	1.87	1.70	1.8	1.84	1.72	1.66	1.1	1.91	1.9	1.87	1.81	1.95	1.76
Purchasing	3.04	3.02	3.05	2.99	3.08	3.03	3.05	3.03	3.15	3.1	3.00	2.77	3.01	3.03
Housekeeping	12.34	12.33	13.01	12.54	12.62	11.79	11.27	12.14	10.99	11.45	10.94	12.52	10.31	12.00
Maintenance	5.99	5.87	5.99	6.04	6.06	5.86	6.06	5.73	5.99	5.94	4.97	4.95	5.17	5.79
Data Processing	4.61	4.46	5.24	5.65	5.78	5.24	5.43	5.46	5.45	5.19	5.04	5.27	4.48	5.24
General Accounting	4.03	4.01	4.03	4.03	4.25	4.07	4.08	4.05	4.03	4.04	4.23	4.08	4.06	4.08
Patient Accounting	4.93	5.77	5.58	5.31	5.49	5.52	5.59	4.97	5.71	5.51	7.43	4.99	4.20	5.57
Administration	3.42	3.46	3.37	3.34	3.45	3.34	3.45	3.31	3.51	3.32	3.40	3.42	3.24	3.40
Human Resources	1.99	2	1.87	2	1.99	1.98	2.00	2.04	2.00	2.01	2.00	1.99	1.99	1.99
Medical Records	7.76	7.66	7.72	7.74	7.73	7.54	7.76	7.62	7.78	7.43	7.73	7.27	6.83	7.65
Nurse Administration	2.72	2.56	2.28	1.97	1.83	2.68	2.09	2.73	2.91	2.81	2.89	2.93	2.68	2.53
In-Service	1.03	1.03	1.00	1.03	1.01	1.06	1.02	1.03	1.00	1.00	1.04	1.12	1.19	1.03
Utilization Review	1.50	1.5	1.49	1.5	1.50	1.5	1.49	1.2	0.50	0.5	0.48	0.63	0.48	1.15
Quality Assurance	0.51	0.5	0.50	0.5	0.51	0.51	0.51	0.58	0.50	0.5	0.53	0.19	0.50	0.49
Infection Control	0.61	0.62	0.60	0.54	0.61	0.28	0.55	0.62	0.64	0.62	0.53	0.54	0.62	0.56
Retail Pharmacy	4.03	3.99	3.93	4.02	4.32	3.99	4.00	4.3	3.61	3.78	3.57	4.19	4.48	3.98
TOTAL	231.12	223.69	224.88	220.39	226.70	219.23	220.58	223.56	219.31	221.71	221.57	224.45	221.93	223.10

Modoc Medical Center
Balance Sheet
For the month of June

	Unaudited 23-Jun	Unaudited 23-May	Unaudited 23-Apr	Unaudited 23-Mar	Unaudited 23-Feb	Unaudited 23-Jan	Unaudited 22-Dec	Unaudited 22-Nov	Audited Jun-22
Cash	1,281,817	1,168,029	15,190,598	232,700	640,648	1,015,360	2,968,718	175,616	2,096,800
Investments	34,413,430	36,069,236	19,480,676	20,186,275	21,186,275	27,486,275	27,332,196	31,332,196	34,157,685
Designated Funds	618,985	621,072	611,937	611,447	610,987	611,597	610,018	609,729	310,150
Total Cash	36,314,233	37,858,337	35,283,212	21,030,421	22,437,909	29,113,231	30,910,931	32,117,541	36,564,635
Gross Patient AR	12,809,210	12,422,006	13,997,170	13,590,520	13,509,910	13,492,368	13,446,995	13,050,597	11,647,858
Allowances	(7,107,450)	(6,706,184)	(7,185,586)	(6,171,331)	(5,977,660)	(5,943,083)	(6,017,587)	(5,746,780)	(5,026,989)
Net Patient AR	5,701,760	5,715,823	6,811,584	7,419,189	7,532,250	7,549,285	7,429,408	7,303,817	6,620,869
% of Gross	44.5%	46.0%	48.7%	54.6%	55.8%	56.0%	55.2%	56.0%	56.8%
Third Party Receivable	1,378,086	1,506,131	1,506,131	12,293,029	12,293,029	1,378,086	1,378,086	1,378,086	1,712,857
Other AR	322,877	306,110	258,873	292,895	260,794	277,039	287,077	263,607	398,875
Inventory	480,611	517,706	498,383	491,945	493,802	506,032	474,466	479,041	486,845
Prepays	391,695	364,140	382,461	441,094	416,902	477,632	525,496	542,738	559,880
Total Current Assets	44,589,262	46,268,247	44,740,643	41,968,574	43,434,687	39,301,305	41,005,464	42,084,830	46,343,961
Land	713,540	713,540	713,540	713,540	713,540	713,540	713,540	713,540	713,540
Bldg & Improvements	47,326,806	47,326,806	47,326,806	47,326,806	47,326,806	47,326,806	47,326,806	47,326,806	47,162,430
Equipment	12,618,550	12,618,550	12,618,550	12,618,550	12,618,550	12,618,550	12,134,101	12,134,101	12,134,101
Construction In Progress	6,774,768	6,446,130	6,239,125	5,713,395	5,322,449	5,702,698	5,405,807	3,295,052	3,055,521
Fixed Assets	67,433,664	67,105,026	66,898,021	66,372,291	65,981,345	66,361,594	65,580,254	63,469,499	63,065,592
Accum Depreciation	(16,743,812)	(16,568,587)	(16,393,362)	(16,217,809)	(16,040,524)	(15,863,240)	(15,685,955)	(15,514,387)	(14,647,890)
Net Fixed Assets	50,689,852	50,536,439	50,504,659	50,154,483	49,940,821	50,498,354	49,894,299	47,955,112	48,417,701
Other Assets	0	0	0	0	0	0	0	0	0
Total Assets	95,279,113	96,804,686	95,245,302	92,123,056	93,375,508	89,799,660	90,899,762	90,039,942	94,761,662
Accounts Payable	1,123,175	1,675,466	1,698,923	1,315,307	1,510,481	1,878,133	2,009,957	1,510,761	1,757,386
Accrued Payroll	780,524	754,835	1,147,404	1,078,298	961,880	951,180	749,262	672,268	734,088
Patient Trust Accounts	15,480	15,373	6,365	5,998	5,666	6,198	4,715	4,695	5,313
Third Party Payables	480,000	480,000	480,000	480,000	480,000	480,000	480,000	480,000	510,000
Accrued Interest	483,647	400,168	318,014	238,511	156,357	82,154	483,647	405,469	490,978
Other Current Liabilities	3,161	5,479	5,479	5,479	5,479	5,479	5,480	5,479	5,479
Total Current Liabilities	2,885,988	3,331,320	3,656,185	3,123,592	3,119,863	3,403,144	3,733,061	3,078,672	3,503,244
Long Term Liabilities	33,165,000	33,165,000	33,165,000	33,165,000	33,165,000	33,165,000	33,165,000	33,165,000	33,645,000
Total Liabilities	36,050,988	36,496,320	36,821,185	36,288,592	36,284,863	36,568,144	36,898,061	36,243,672	37,148,244
Fund Balance	57,613,418	57,613,418	57,613,418	57,613,418	56,312,050	56,312,050	56,312,050	56,312,050	56,312,050
Current Year Income/(Loss)	1,614,707	2,694,947	810,699	-1,778,954	1,158,844	-3,410,509	-2,310,349	-2,515,780	1,301,368
Total Equity	59,228,125	60,308,365	58,424,117	55,834,464	57,470,894	52,901,541	54,001,701	53,796,270	57,613,418
Total Liabilities and Equity	95,279,113	96,804,686	95,245,302	92,123,057	93,755,757	89,469,685	90,899,762	90,039,942	94,761,662
Days in Cash	348	363	339	202	215	279	297	308	351
Days in AR (Gross)	92	89	100	97	97	97	96	94	83
Days in AP	10	15	16	12	14	17	18	34	41
Current Ratio	15.45	13.89	12.24	13.44	13.92	11.55	10.98	13.67	13.23

STATEMENT OF CASH FLOWS

June-23

	CURRENT MONTH	FISCAL YEAR
CASH FLOWS FROM OPERATING ACTIVITIES		
NET INCOME	-1,144,791	1,614,708
ADJUSTMENTS TO RECONCILE NET INCOME TO NET CASH PROVIDED BY OPERATING ACTIVITIES		
DEPRECIATION EXPENSE	175,225	2,095,922
CHANGE IN PATIENT ACCOUNTS RECEIVABLE	14,062	919,109
CHANGE IN OTHER RECEIVABLES	111,278	410,770
CHANGE IN INVENTORIES	37,095	6,234
CHANGE IN PREPAID EXPENSES	-27,555	168,185
CHANGE IN ACCOUNTS PAYABLE	-517,550	-634,211
CHANGE IN ACCURED EXPENSES PAYABLE	81,161	-9,649
CHANGE IN ACCRUED SALARIES AND RELATED TAXES	25,689	46,436
CHANGE IN OTHER PAYABLES	0	-30,000
NET CASH PROVIDED (USED) BY OPERATING ACTIVITIES	-100,594	2,972,796
CASH FLOWS FROM INVESTMENT ACTIVITIES		
PURCHASE OF EQUIPMENT/CIP	-328,638	-4,368,072
CUSTODIAL HOLDINGS	108	10,166
NET CASH PROVIDED (USED) BY INVESTING ACTIVITIES	-328,530	-4,357,906
CASH FROM FINANCING ACTIVITIES		
	0	-480,000
NET CASH PROVIDED (USED) BY FINANCING ACTIVITIES	0	-480,000
CASH AT BEGINNING OF PERIOD	37,888,148	36,564,635
NET INCREASE (DECREASE) IN CASH	-1,573,914	-250,403
CASH AT END OF PERIOD	36,314,233	36,314,232

MODOC MEDICAL CENTER																																												
"KEY STATISTICS"																																												
Twelve Months Ending, June 30, 2023																																												
	Jun-23		May-23		Apr-23		Mar-23		Feb-23		Jan-23		Dec-22		Nov-22		Oct-22		Sep-22		Aug-22		Jul-22		Jun-22		May-22		FY 23 YTD	FY 22 YTD	12 Mos.													
	Act.	Bud.	Act.	Bud.	Act.	Bud.	Act.	Bud.	Act.	Bud.	Act.	Bud.	Act.	Bud.	Act.	Bud.	Act.	Bud.	Act.	Bud.	Act.	Bud.	Act.	Bud.	Act.	Bud.	Act.	Bud.																
Patient-Days																																												
Adults/Peds	64	107	81	66	98	94	100	103	70	101	76	139	114	127	126	116	111	140	119	133	58	141	144	139	107	132	66	55	1,161	1,406	1,161													
Swing	22	22	26	18	49	34	52	50	41	45	17	31	44	3	47	64	35	58	115	54	54	62	42	52	22	29	18	42	425	493	425													
SNF	1,430	1,163	1,495	1,208	1,472	1,192	1,536	1,248	1,339	1,154	1,494	1,283	1,416	1,224	1,240	1,192	1,256	1,236	1,241	1,217	1,332	1,334	1,191	1,360	1,077	1,361	1,208	1,317	16,442	14,811	16,442													
Total "Patient Days"	1,552	1,292	1,602	1,292	1,619	1,320	1,688	1,401	1,439	1,300	1,587	1,453	1,573	1,354	1,413	1,372	1,402	1,434	1,375	1,404	1,390	1,537	1,377	1,551	1,292	1,522	1,292	1,414	18,028	16,710	18,028													
ADC																																												
Adults/Peds	2.13	3.45	2.61	2.13	3.27	3.03	3.23	3.32	2.50	3.61	2.45	4.48	3.68	4.10	4.20	3.87	3.58	4.52	3.97	4.43	1.87	4.55	4.65	4.48	3.57	4.40	2.13	1.77	3.18	3.85	3.18													
Swing	1.93	0.71	0.84	0.58	1.63	1.10	1.68	1.61	1.46	1.61	0.55	1.00	1.39	0.10	1.57	2.13	1.13	1.87	0.50	1.80	-	2.00	1.35	1.68	0.73	0.97	0.58	1.35	1.16	1.35	1.16													
SNF	47.67	37.52	48.23	38.97	49.07	38.45	49.55	40.26	47.82	41.21	48.19	41.39	45.68	39.48	41.33	39.73	40.52	39.87	41.37	40.57	42.97	43.03	38.42	43.87	38.77	45.37	38.97	42.48	45.05	40.58	45.05													
Total "Average Daily Census"	51.73	41.68	51.68	41.68	53.97	42.58	54.45	45.19	51.79	46.43	51.19	46.87	50.74	43.68	47.10	45.73	45.23	46.26	45.83	46.80	44.84	49.58	44.42	50.03	43.07	50.73	41.68	45.61	49.39	45.78	49.39													
ALOS																																												
Adults/Peds	3.37		5.06		4.08		4.00		3.89		5.43		4.22		5.04		6.53		6.61		3.87		10.29		4.86		5.08		5.00	5.76	5.00													
Swing	7.25		4.33		16.33		13.00		5.86		5.67		10.75		7.83		17.50		5.00		#DIV/0!		14.00		7.33		9.00		8.67	15.90	8.67													
Admissions																																												
Adults/Peds	19		16		24		21		25		24		18		13		14		21		27		22		25		17		25	232	244	232												
Swing	8		6		2		3		4		4		7		5		3		2		4		3		4		3		2	49	31	49												
SNF	1		2		2		2		3		3		3		1		4		6		4		9		3		1		6	43	25	43												
Total "Admissions"	28	-	24	17	29	24	31	31	28	19	21	27	37	27	40	25	20	33	24	24	21	21	21	29	26	26	17	13	324	300	324													
Discharges																																												
SNF	1		5		1		1		3		4		1		5		2		4		4		3		1		1		34	32	34													
Days in Period	30		31		30		31		28		31		31		30		31		30		31		31		30		31		365	365	365													
Amulatory Service Statistics																																												
Emergency Visits	468	482	439	500	428	497	473	448	417	362	460	469	567	418	537	489	527	452	512	485	470	458	528	459	482	459	500	412	5,826	5,519	5,826													
Ambulance Rur Visits	81	65	77	48	68	64	92	60	64	48	79	67	103	65	83	65	82	68	76	67	57	63	60	69	65	79	48	73	922	749	922													
Clinic Visits	1,021	802	1,054	890	895	831	1,007	1,025	1,062	872	1,160	882	891	794	935	955	981	881	941	1,020	1,022	1,029	756	904	802	977	890	966	11,725	10,885	11,725													
Canby Clinic Visits	208	187	227	210	185	228	207	251	195	209	239	157	174	160	171	162	206	213	102	210	187	249	162	234	187	241	210	239	2,263	2,470	2,263													
Canby Dental	185	180	57	249	40	205	96	211	170	187	238	185	162	181	189	212	211	203	256	229	180	212	193	246	249	1,977	2,320	1,977	2,320	1,977														
Observation Admits	2	2	3	8	5	1	7	2	5	8	2	3	2	3	2	4	2	4	2	3	2	8	1	2	2	8	3	8	53	36	53													
Observation Ca Hours	37.7	68	334.2	136	298.0	46	151.9	84	425	157.0	57	94.3	162	177.3	24	134			78	368.8	259		68				136.3	270	1,619	1,471	1,619													
Ancillary Services Statistics																																												
Surgeries	2		12		3		15		1		6		2		2		10		12		1		7		3		2		12	16	59	87	59											
Endoscopies	16		24		21		20		13		26		20		25		23		19		7		17		11		23		13	26	19	168	216	168										
Surgery & Reco Minutes	490		641		535		691		993		833		538		730		556		492		413		478		809		556		1,069	798	695	541	368	327	490	574	641	765	6,780	7,110	6,780			
Anesthesia Minutes	977		1,693		1,040		1,780		1,349		2,269		871		1,727		1,088		1,353		990		1,245		618		654		842		1,285	2,192	1,652	1,527	1,885	915	610	977	1,278	1,693	1,759	11,432	16,130	11,432
EKG Tests-Adult	135	115	132	90	122	110	128	109	116	91	109	117	131	96	133	84	118	15	124	99	119	127	114	122	115	115	90	114	1,481	1,175	1,481	1,175	1,481											
EKG Tests-Clini Proc	2	5	3	1	7	9	11	2	7	5	11	5	5	5	4	5	4	5	6	8	8	7	2	8	3	5	2	7	2	60	76	60	76	60										
Radiology-Diag Proc	322	290	289	268	260	270	260	273	298	271	285	281	279	276	314	259	332	249	278	251	285	267	236	311	290	288	268	302	3,438	3,266	3,438	3,266	3,438											
Ultrasounds Proc	111	123	119	111	121	97	132	126	104	83	71	96	109	112	110	95	47	104	115	126	73	99	117	123	113	111	101	1,253	1,254	1,253	1,254	1,253												
CT Scans Proc	146	143	140	129	127	127	135	122	125	112	94	135	105	130	110	182	64	107	107	126	107	128	97	143	129	81	31	1,602	1,369	1,602	1,369	1,602												
MRI Proc	12	22	23	31	30	10	11	13	32	23	14	23	25	14	13	24	17				42	9	20	22	31			222	123	222	123	222												
Physical Ther Sessions	613	541	840	455	729	614	497	637	597	575	569	576	546	601	333	438	352	536	520	615	653	367	804	541	520	455	520	6,984	6,269	6,984	6,269	6,984												
Retail Pharmacy-Scripts	2,628	2,755	2,521	2,612	2,234	2,531	2,665	2,846	2,239	2,454	2,700	2,784	2,701	2,759	2,767	2,821	2,580	2,870	2,645	2,805	2,755	2,885	2,486	2,799	2,755	3,012	2,612	30,921	32,921	30,921	32,921													
Dietician Consults						1																							-	4														

Canby Clinic**Jun-23 YTD FY23**

Gross Rev	<u>\$56,687.72</u>	<u>\$648,364.05</u>
Salaries	\$43,236.58	\$588,298.42
Benefits	\$3,731.30	\$52,129.93
Registry	\$0.00	\$0.00
Pro Fees	\$0.00	\$0.00
Supplies	\$2,903.84	\$65,899.05
Minor Equip	\$0.00	\$1,945.38
Purch Svcs	\$99.00	\$2,275.88
Repairs	\$2,008.66	\$12,132.03
Depr	\$4,020.28	\$48,243.36
Lease	\$0.00	\$0.00
Utils	\$1,609.04	\$23,308.09
Lic & Taxes	\$247.54	\$5,196.09
Due & Subscriptions	\$4,210.01	\$33,520.74
Outside Training	\$0.00	\$1,104.99
Travel	\$555.63	\$1,956.58
Recruiting	\$0.00	\$5,000.00
Other	<u>\$262.42</u>	<u>\$7,699.70</u>
Total Expenses	\$62,884.30	\$848,710.24
Gross Contribution	<u><u>-\$6,196.58</u></u>	<u><u>-\$200,346.19</u></u>
Patient Visits	204	2,233

Canby Dental**23-Jun YTD FY 23**

Gross Rev	\$54,422.50	\$583,541.50
Salaries	\$16,637.01	\$203,352.40
Benefits	\$875.42	\$17,091.55
Registry	\$0.00	\$0.00
Pro Fees	\$19,916.25	\$126,358.25
Purch Svcs	\$1,974.08	\$38,650.44
Supplies	\$2,983.22	\$33,281.07
Minor Equip	\$0.00	\$7,529.67
Repairs	\$162.97	\$2,290.37
Lease	\$0.00	\$0.00
Dues & Subscriptions	\$986.09	\$4,428.73
Outside Training	\$0.00	\$120.00
Travel	\$514.74	\$4,232.30
Utils	\$0.00	\$0.00
Ins	\$0.00	\$0.00
Depr	\$499.11	\$3,494.10
Other	\$0.00	\$11,854.63
Total Expenses	\$44,548.89	\$452,683.51
Net Income	\$9,873.61	\$130,857.99
Patient Visits	185	1,984

RETAIL PHARMACY OPERATIONS

	Jun-23	May-23	Apr-23
RETAIL PHARM - PRESCRIPTIONS	283,529.18	284,667.64	207,419.83
RETAIL PHARM - OVER THE COUNTER	1,115.24	994.43	1,058.35
RETAIL PHARM - REBATES & REFUNDS	<u>0.00</u>	<u>0.00</u>	<u>0.00</u>
TOTAL REVENUE	284,644.42	285,662.07	208,478.18
Scripts per Stats	2,628	2,521	2,234
RETAIL PHARM - MANAGEMENT	13,542.40	24,359.00	15,738.78
RETAIL PHARM - TECH & SPECIALIST	15,396.32	15,848.41	18,757.05
RETAIL PHARM - FICA	2,349.78	2,427.11	2,795.28
RETAIL PHARM - VAC & HOL PAY	2,389.79	2,561.40	2,336.52
RETAIL PHARM - PRO FEES OR CONTRACT SE	0.00	0.00	0.00
RETAIL PHARM - CONSULTANT FEES	0.00	0.00	0.00
RETAIL PHARM - PHARMACEUTICALS	201,413.26	209,927.59	172,852.23
RETAIL PHARM - MED SUPPLIES	0.00	0.00	0.00
RETAIL PHARM - MINOR EQUIPMENT	1.88	0.00	0.00
RETAIL PHARM - NON-MED SUPPLIES	1,074.65	5.94	533.50
RETAIL PHARM - REPAIRS & MAINT	0.00	0.00	0.00
RETAIL PHARM - OTHER PURCH SVCS	5,500.39	4,003.83	7,145.59
RETAIL PHARM - DEPRECIATION	68.12	68.12	68.12
RETAIL PHARM - RENTS & LEASES	3,514.58	0.00	7,029.16
RETAIL PHARM - UTILITIES-ELECTRICITY	0.00	0.00	0.00
RETAIL PHARM - WATER	0.00	0.00	0.00
RETAIL PHARM - LICENSES & TAXES	0.00	0.00	0.00
RETAIL PHARMACY - TELEPHONE	0.00	0.00	0.00
RETAIL PHARM - DUES & SUBSCR	0.00	0.00	0.00
RETAIL PHARM - TRAVEL	0.00	0.00	0.00
RETAIL PHARM - RECRUITING	0.00	0.00	0.00
RETAIL PHARM - OTHER	0.00	0.00	-0.45
RETAIL PHARM - 340B DRUGS	<u>13,795.56</u>	<u>9,303.73</u>	<u>7,359.55</u>
TOTAL EXPENSES	259,046.73	268,505.13	234,615.33
COGS	215,208.82	219,231.32	180,211.78
OP Exp	43,837.91	49,273.81	54,403.55
NET INCOME	25,597.69	17,156.94	-26,137.15
Sales	284,644.42	285,662.07	208,478.18
COGS	215,208.82	219,231.32	180,211.78
Gross Margin	24.39%	23.26%	13.56%
Avg Gross per Script	108.31	113.31	93.32
Avg COGS per Script	81.89	86.96	80.67
Accumulative Income since opening	444,066.41	418,468.72	401,311.78